



Alberta's Oil Sands Resources, Production Growth, Products and Markets

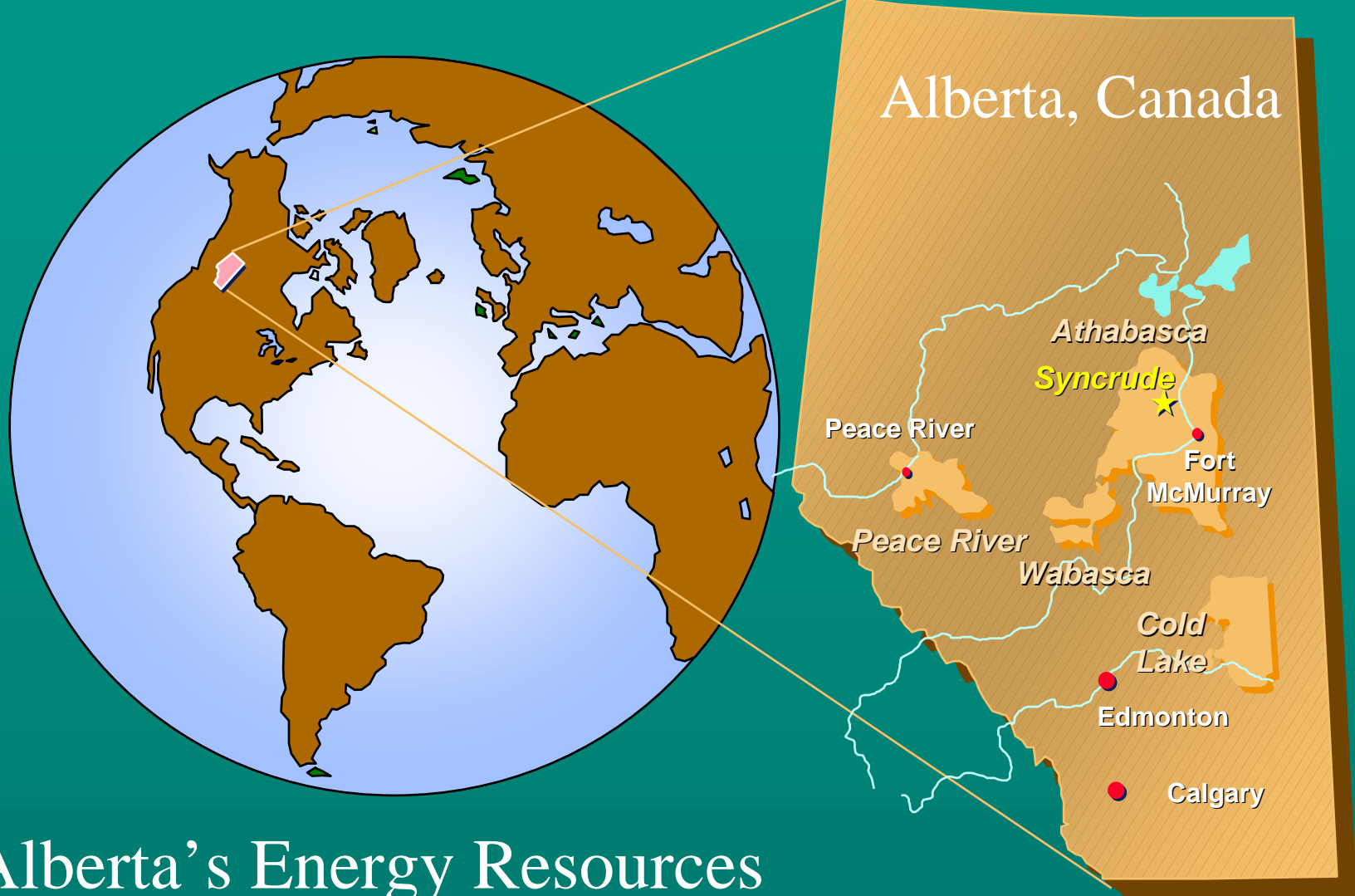
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Alberta Economic Development
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Alberta Energy Research Institute
Calgary, Alberta , Canada
October 18, 2004***

Snapshot of Alberta's Energy Industry

- **Alberta has abundant energy resources and a vibrant energy industry**
- **World's 3rd largest natural gas producer**
- **9th largest crude oil producer**
- **Large investments in expanding oil sands production**
- **Maintaining global competitiveness with new technologies**
- **Secure and efficient access to markets**
- **Planned pipeline expansions will provide increased access to Asia**
- **Attractive investment opportunities**

Alberta - A major
Energy hub in North
America

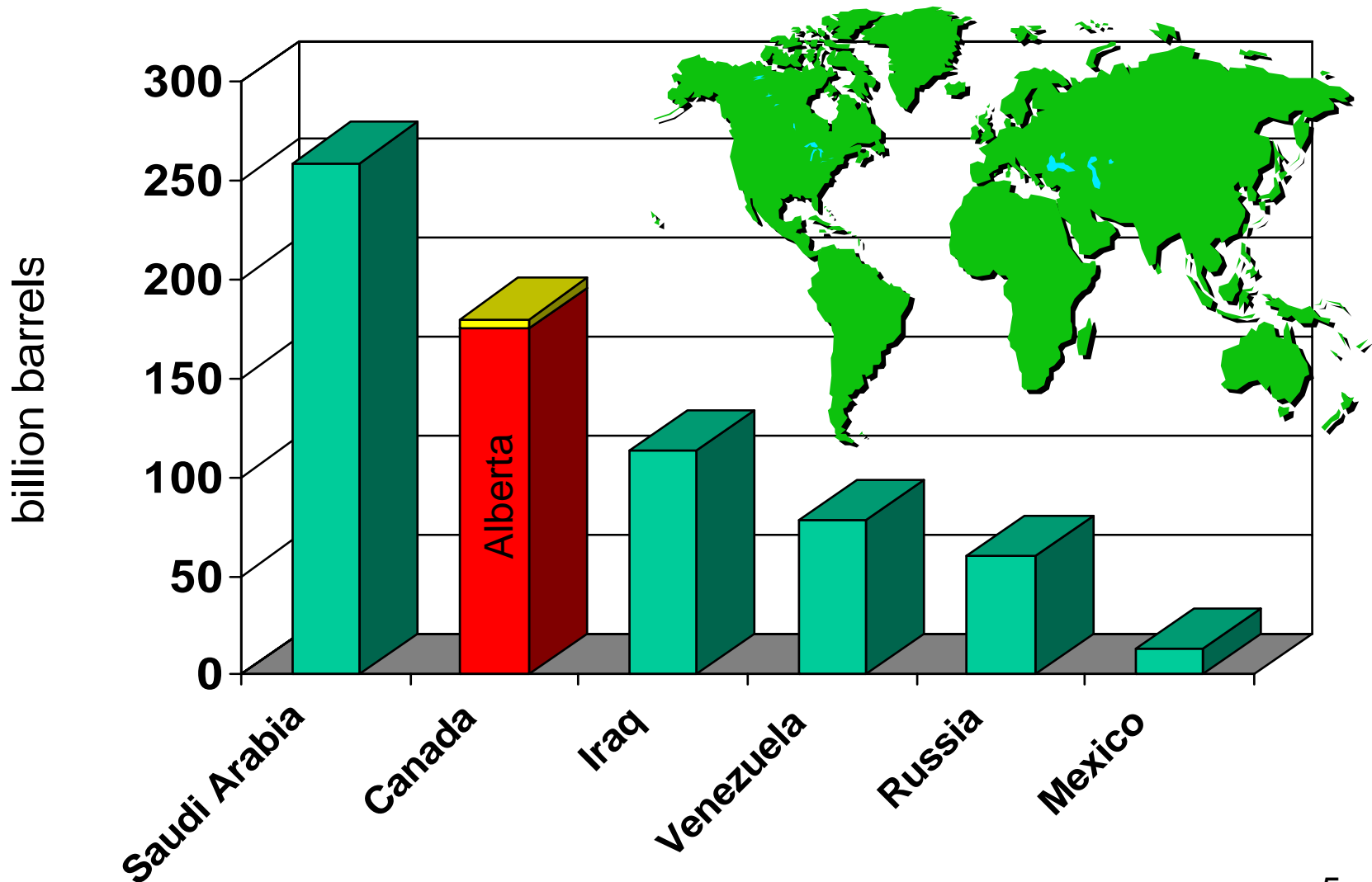




Alberta's Energy Resources

Resources	Oil	Gas	Bitumen	Coal	Coal Bed Methane >3,600 Million m ³
	Million m3	Million m3	Million m3	Mill tonnes	
Remaining Reserve	291	1211	27,810	34,000	
Annual Production	43.5	140.7	100.23*	34	
Remaining Life	7	9	580	1000	

Proven World Reserves

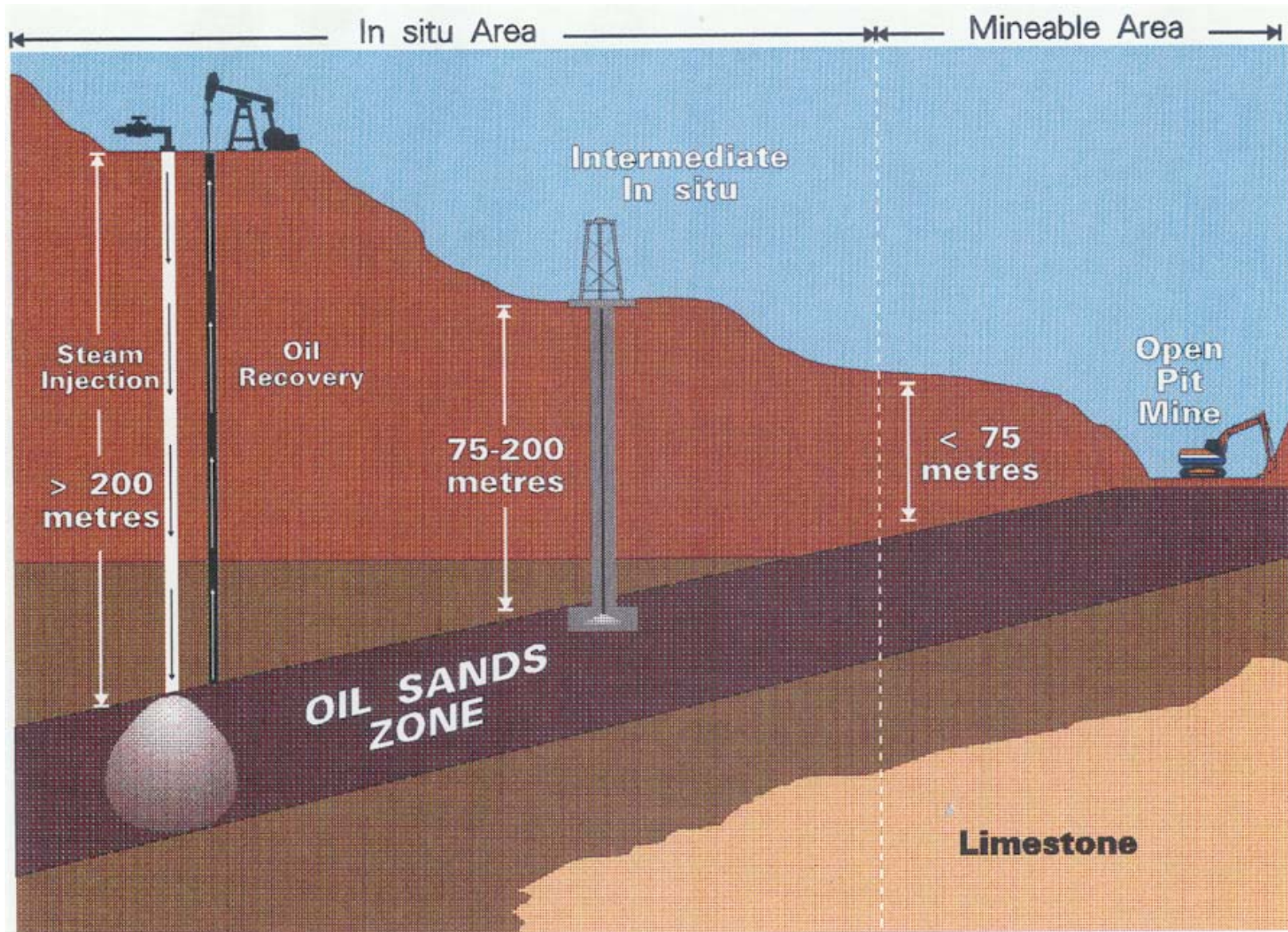


The Oil Sands Resource

- 174 billion barrels of proven reserves
- 500 years of supply available at current production rates (app.. 1 million bbls/day)
- Production based on current *mining* and *In-situ* techniques
- Marketed to Canadian and US refineries (primarily Midwest US)
- \$24 billion in investment – 1996 to 2003

The Nature of the Oil Sands Resource

- Different technologies required for Mining and in Situ Areas -



Continuous Innovation Since the 1930's



From Oil Sands —————> **To Bitumen** —————> **To Synthetic crude oil**

Nature of Alberta Bitumen

Bitumen Characterized by

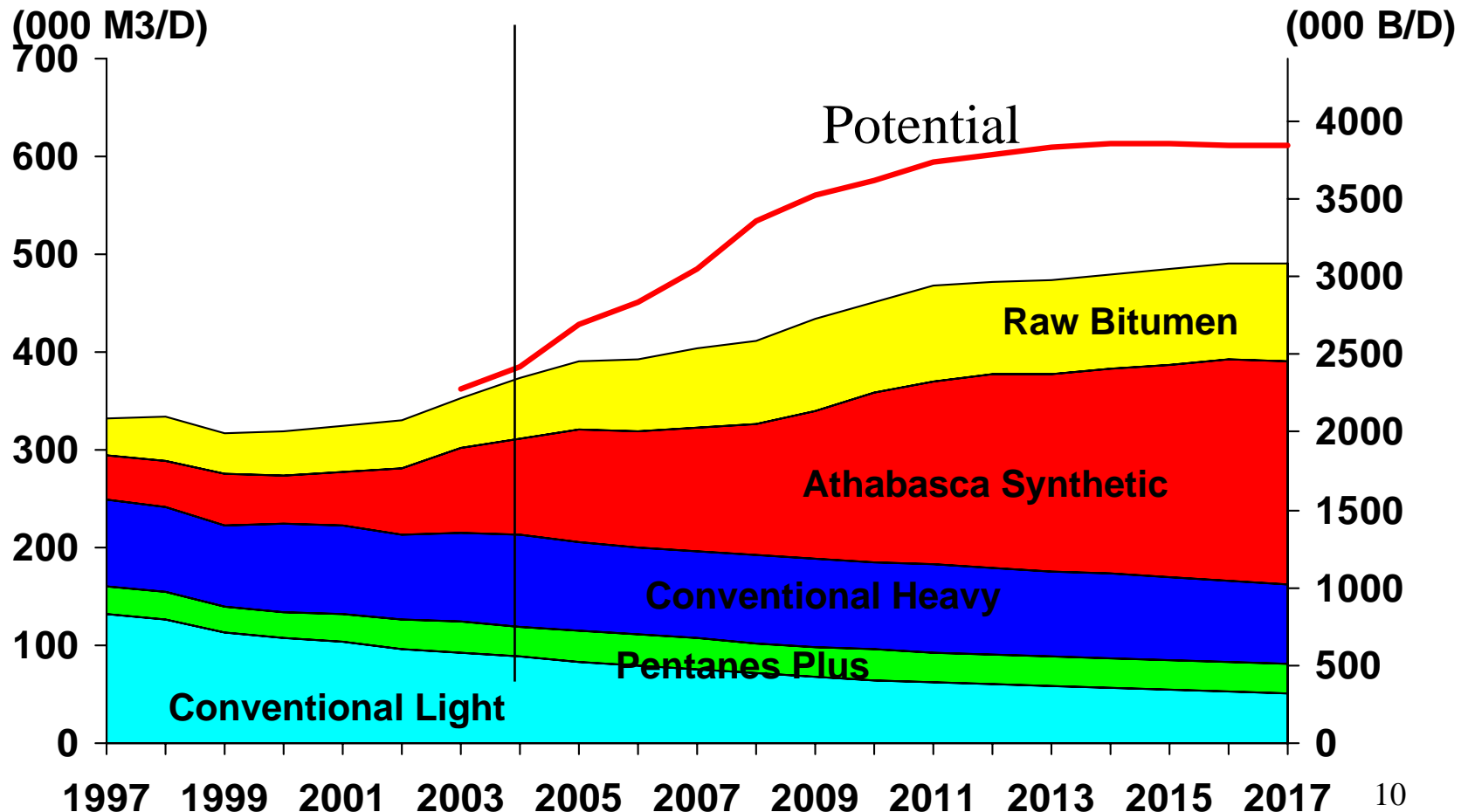
- High Density
- Substantial Residue Yield
- High Viscosity
- High Sulphur
- for some, High TAN

Bitumen Must Be Blended or Upgraded to Access the Market

- Synthetic Crude Oil
- Heavy Crude Oil Blend
 - Diluent-Bitumen (Dilbit)
 - SCO-Bitumen (Syn-bit)

Western Canada Sedimentary Basin Crude Oil Production Potential

- \$24 bill (Cdn) under construction or approved
- \$60 bill additional announced
- > 66% of Canada's production by 2020



Who's Playing the Game

- Mining Projects -

<u>1980</u>	<u>2000</u>	<u>2006+</u>
Suncor Syncrude	Suncor Syncrude	Suncor Syncrude Imperial Albian/Shell Synenco CNRL Fort Hills

Not an all inclusive list

Who's Playing the Game

- Insitu Projects -

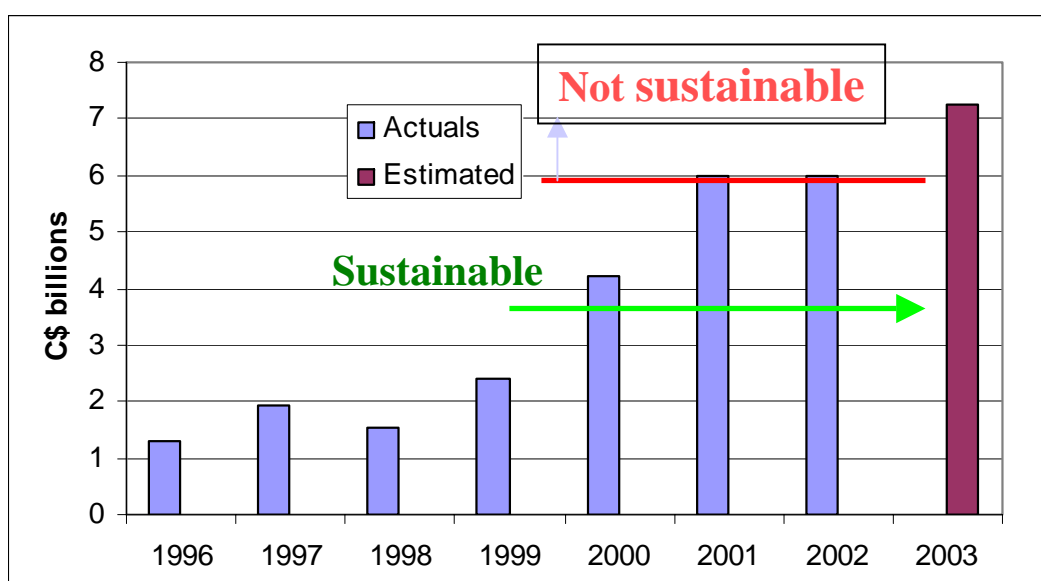
<u>1980</u>	<u>2000</u>	<u>2006+</u>	
Imperial	Imperial	Imperial	Jacos
	AEC	Encana	Deer Creek
Numerous	CNRL	CNRL	OPTI/Nexen
Experimental	Shell	Shell	BlackRock
Projects	PanCdn	Suncor	ConocoPhillips
	Numac	PetroCanada	Husky
	Northstar	Petrovera	Total
	Murphy	Devon	

Not an all inclusive list

Capital Expenditures

1996-2003: Total Investment > \$24 billion (\$3.5 bill/year-Sustainable)

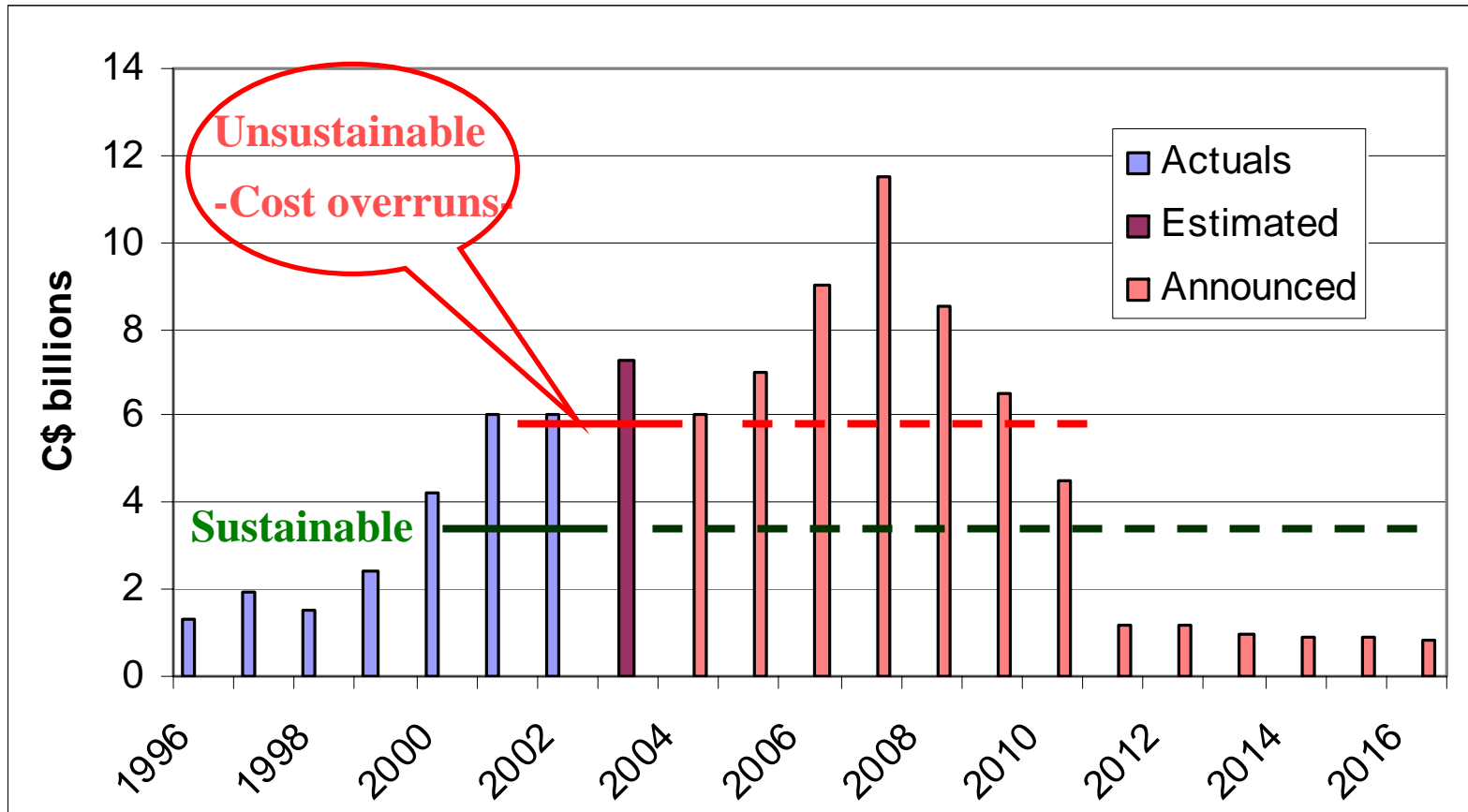
Average: 2000-2003 = \$5.9 bill/year (not sustainable- Cost overruns)



- Since 2000 high capital investment (\$5.9 bill/year) has exceeded Alberta's engineering and construction capacity resulting in cost overruns
- Planned investments for 2004 – 2020 is \$60 billion (\$3.3 billion/year)
- Sustainable if properly phased

**Planned investments for
2003-2020 > \$60 billion
(\$3.5 bill/year)**

Oil Sands Capital Investment



1996-2003: Total Investment > \$24 billion
Average for 2000-2003 = \$5.9 bill/year

2003- 2020: Total Investment > \$60 billion
Sustainable if phased over 17 years (\$3.5 bill/year)

Technology Trends

- **Surface Mining**
 - Truck and shovel
 - Hydro-transport
- **In Situ**
 - Cyclic Steam Stimulation (CSS)
 - Cold Heavy Oil Production with Sand (CHOPS-Primary)
 - Steam Assisted Gravity Drainage (SAGD)
 - Vapor Extraction (VAPEX)
- **Upgrading & Value-Added Products**
 - Integration/Synergies with existing facilities

Innovation in Mining Technology

From Draglines to Shovel & Truck Operations

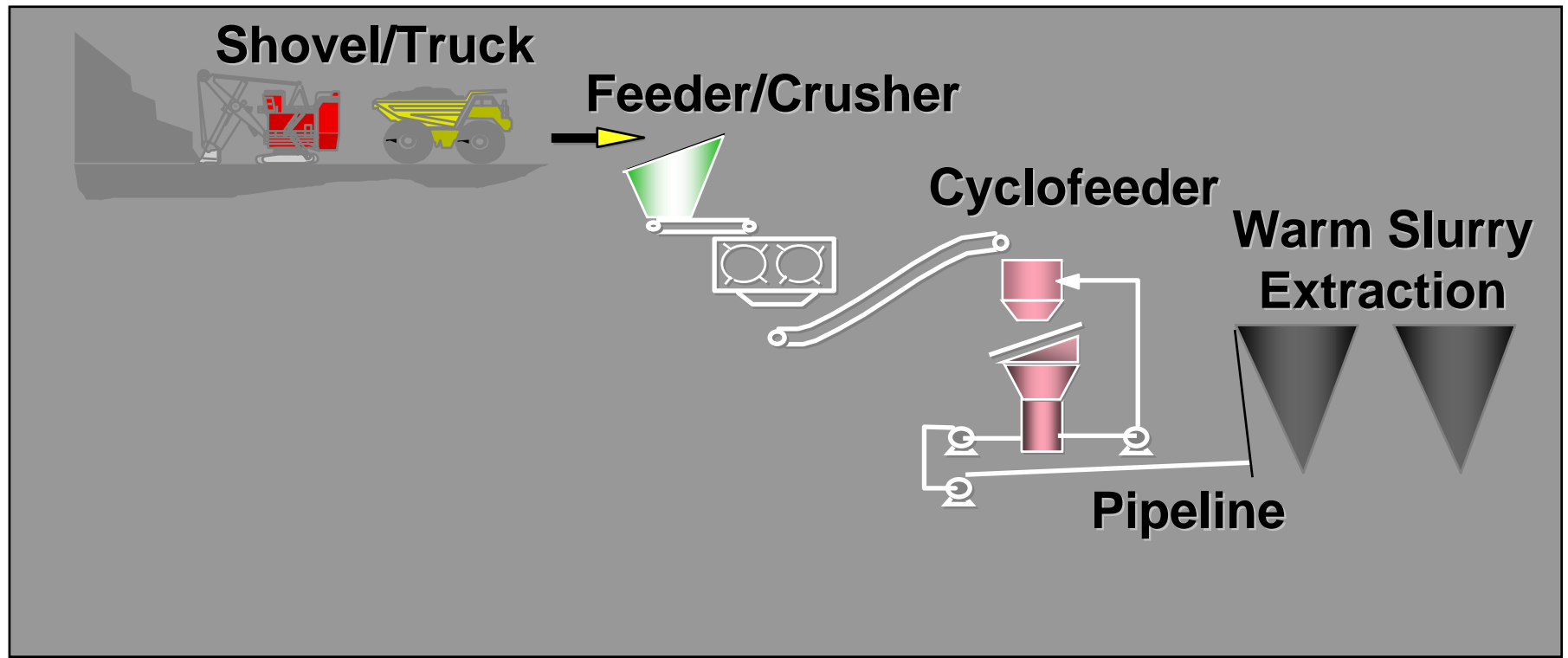
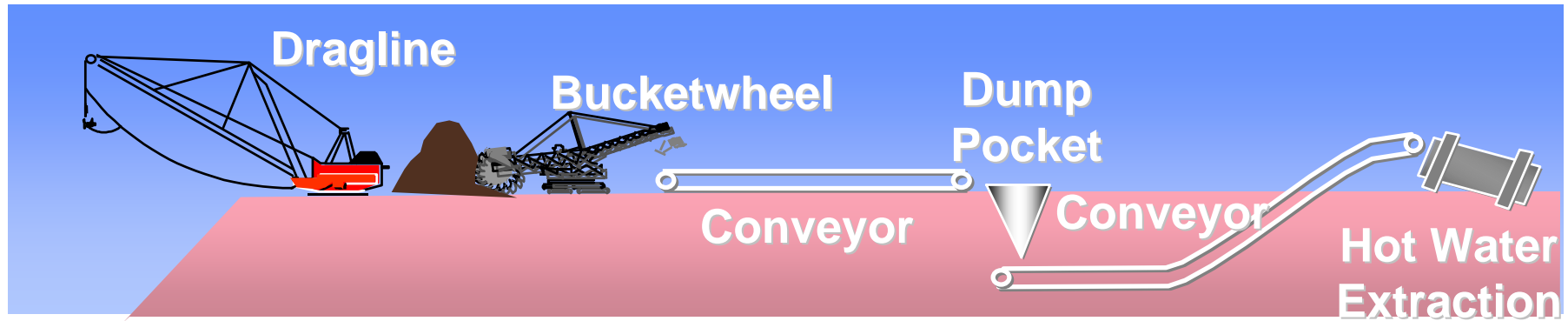


1970



2000

Surface Mining and Extraction



400 tonne Ore Trucks



Cyclofeeder



Slurry Hydrotransport



Primary Separation Vessel



Technology advances over 20+ years have reduced mined oil sands production costs from > US\$30 to < \$10/barrel



Source: Syncrude Ltd.

Mining/Extraction/Upgrading Opportunities to Further Reduce Costs

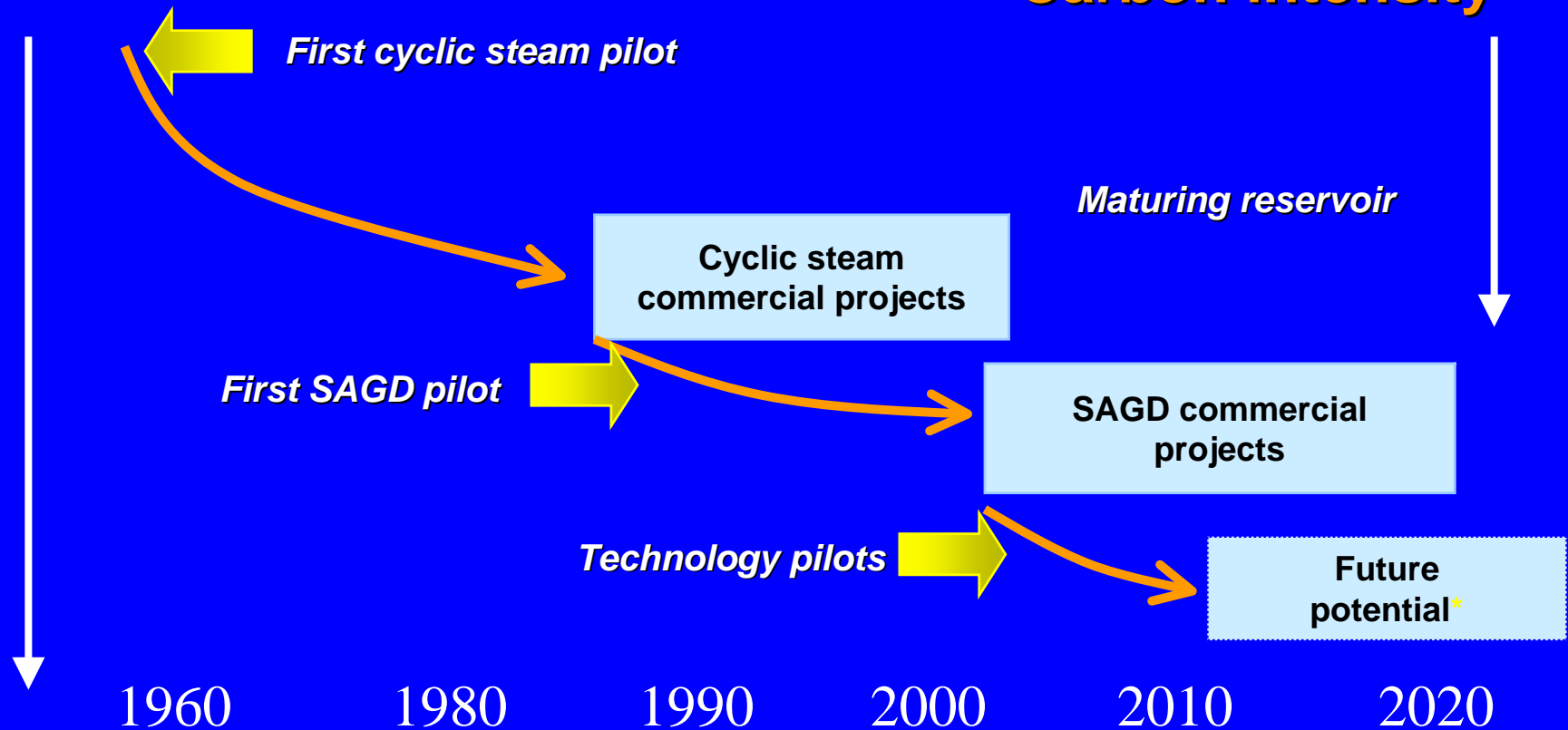
- **Replace coking with critical solvent deasphalting**
- **Replace natural gas with coke or asphaltene gasification**
- **Reduce water use: recycling tailings consolidation**
- **Continuous mining & extraction equipment**
- **Improved froth treatment to produce a cleaner bitumen for upgrading**
- **Improved catalysts**

Continuous Development of In situ Technologies

Thermal Oil Sands Efficiency Improvement

Steam/Oil Ratio

Carbon intensity

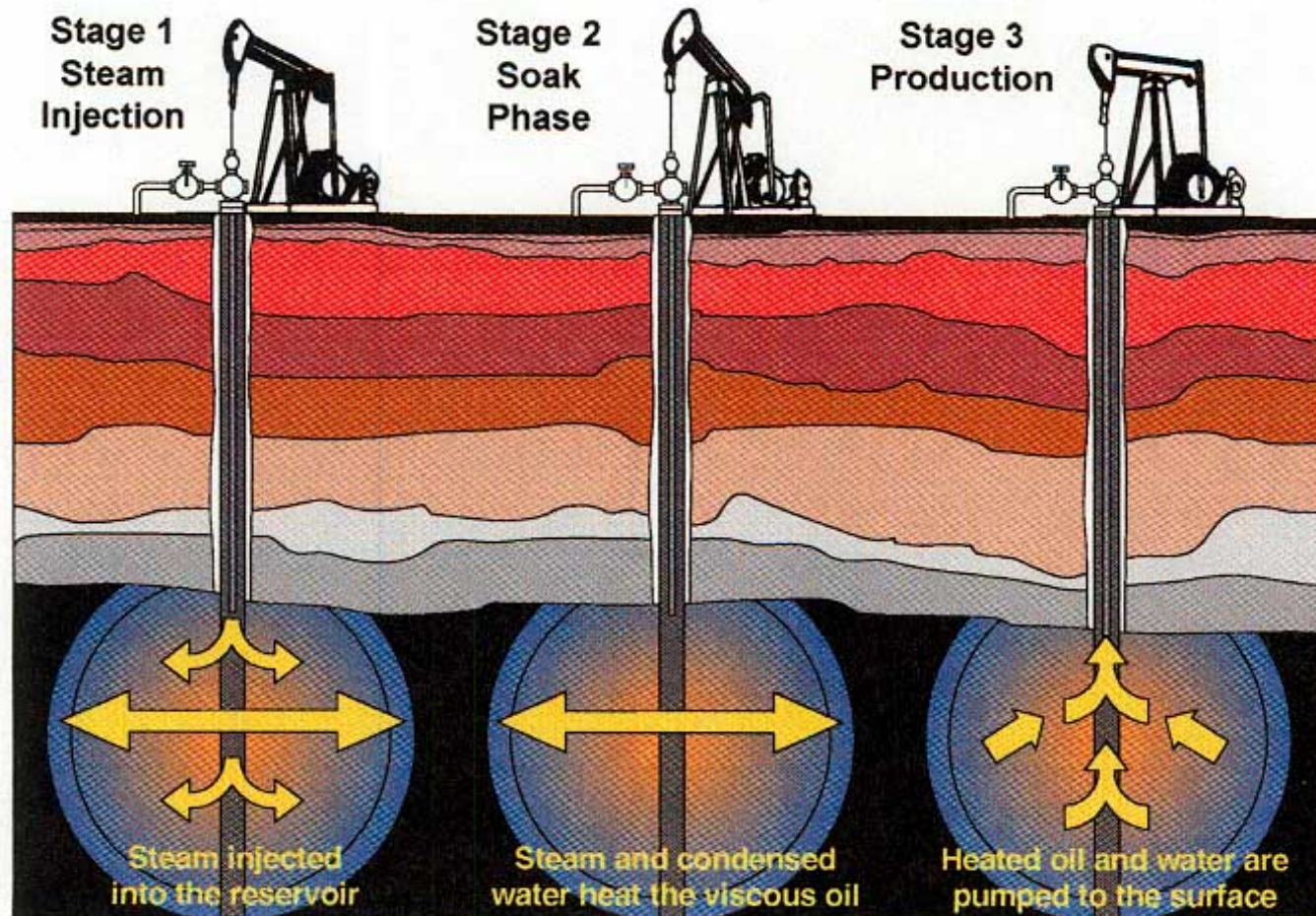


*Future potential could include VAPEX, thermal solvent, etc.

In Situ Recovery Technologies

- Primary Recovery- Cold Heavy Oil Production with Sand (CHOPS)
- Thermal Recovery
 - Cyclic Steam Stimulation (CSS)
 - Steam Assisted Gravity Drainage (SAGD)
- Solvent-based recovery processes
 - Vapour Recovery Extraction (VAPEX)
- Hybrid thermal/solvent processes
 - Steam Assisted Gas Push (SAGP)
 - Expanding Solvent SAGD (ES-SAGD) Steam
 - Low Pressure Solvent SAGD
 - Tapered Steam Solvent SAGD(TSS-SAGD)

Cyclic Steam Stimulation Process



Cyclic Steam Stimulation (CSS)

Current Technology

- Developed by Imperial Oil in late 1950's
- Steam Cycle:
 - Steam injection (4-6 weeks)
 - Soak (4-8 weeks)
 - Production (3-6 months)
- Recoveries 20-25% of original bitumen in place
- Current production > 120,000 b/d
- Successful at Cold Lake

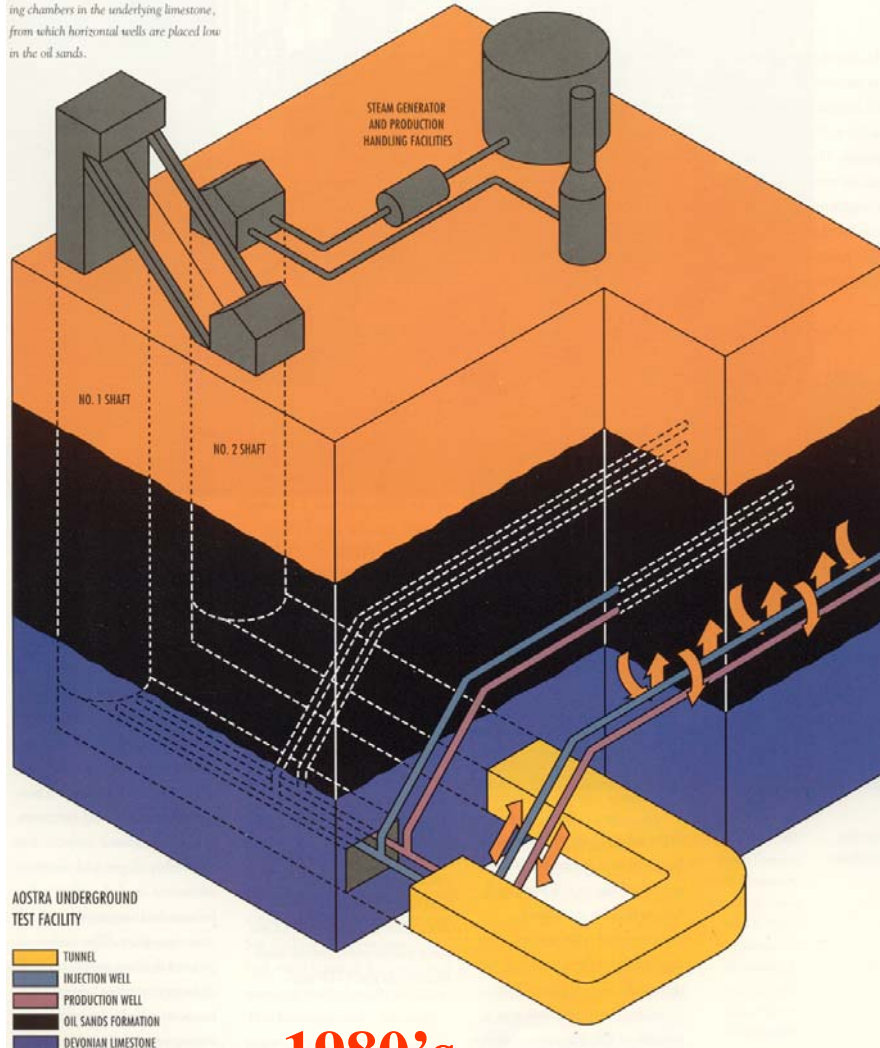
Innovation

- CSS less successful for Peace River
- Not economical in Athabasca deposits
- **CNRL Innovation: Increase steam injection pressure to fracture pressure**
- **Steam plus solvent process being tested in a field pilot**

In Situ Extraction of Deeper Bitumen Resources

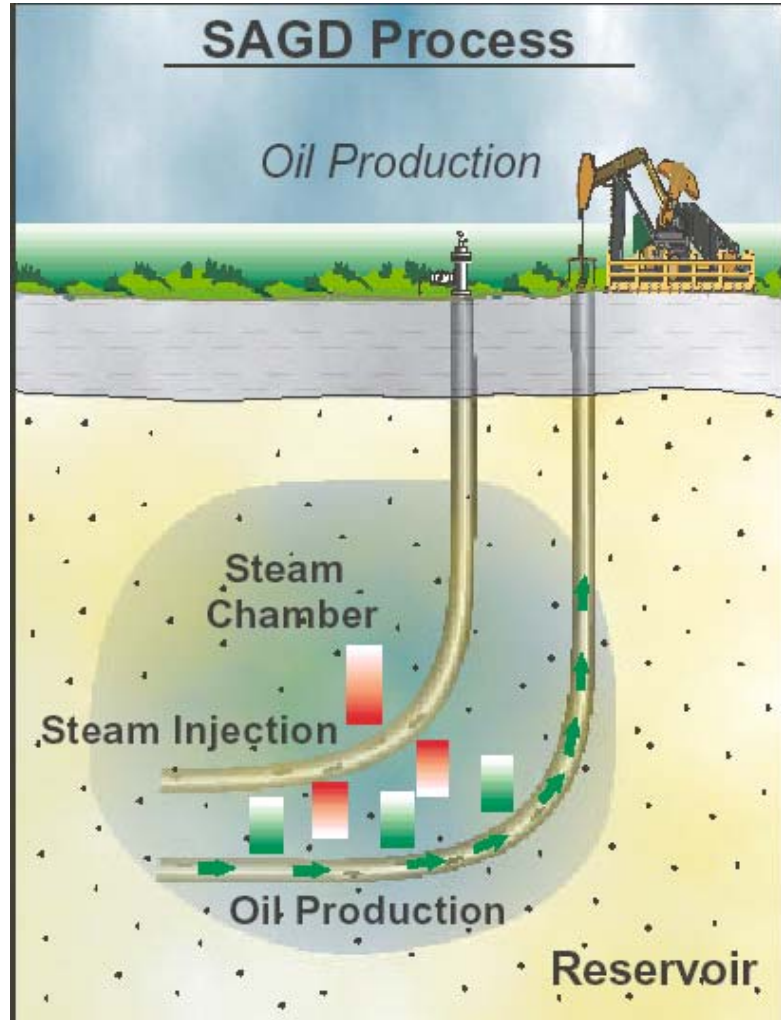
Development of Steam Assisted Gravity Drainage (SAGD)

Shafts and tunnels provide access to drilling chambers in the underlying limestone, from which horizontal wells are placed low in the oil sands.



1980's

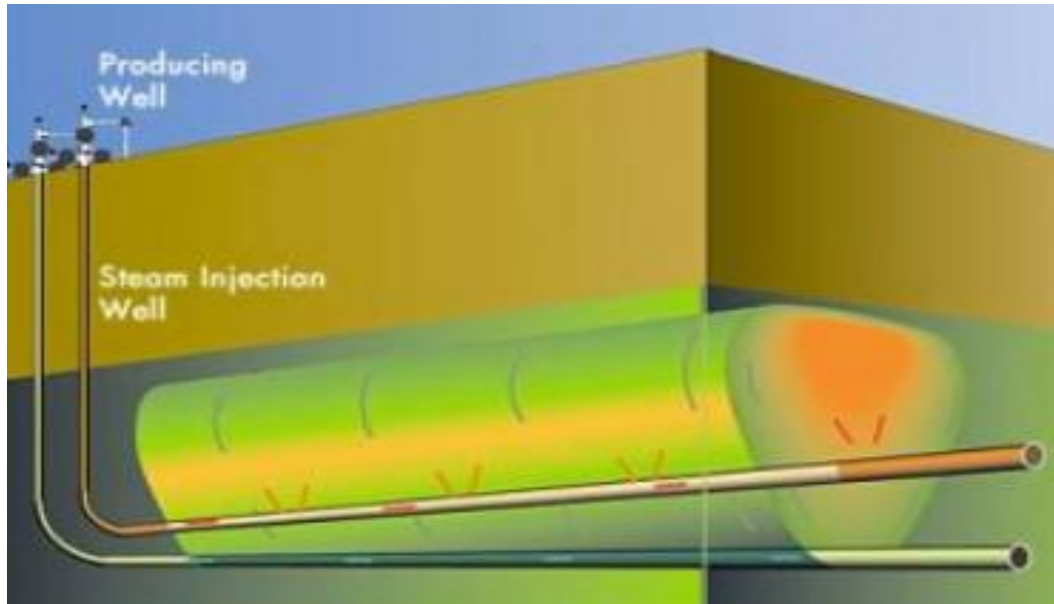
Underground Test Facility



2000

Horizontal wells drilled from surface

Steam Assisted Gravity Drainage (SAGD) – Commercial after 20 years and some 30 pilot projects

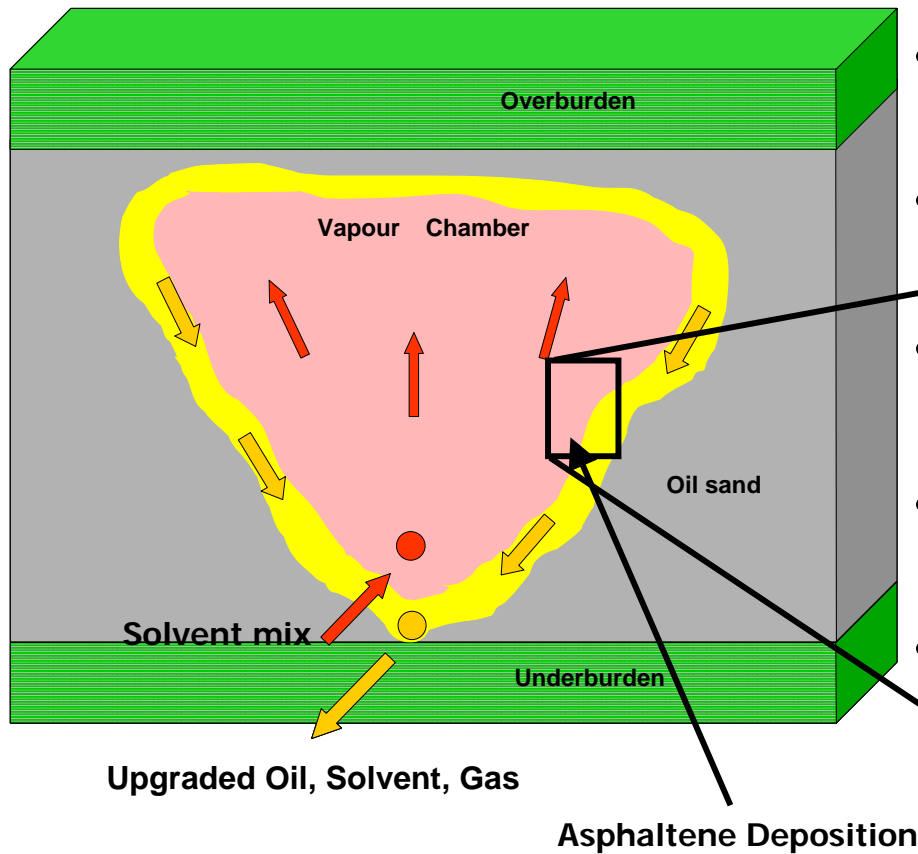


- Only viable technology for 90% of bitumen resources in Athabasca
- Significantly reduced land disturbance
- Higher recovery than CSS (up to 50%)
- Lower steam-oil ratios than CSS

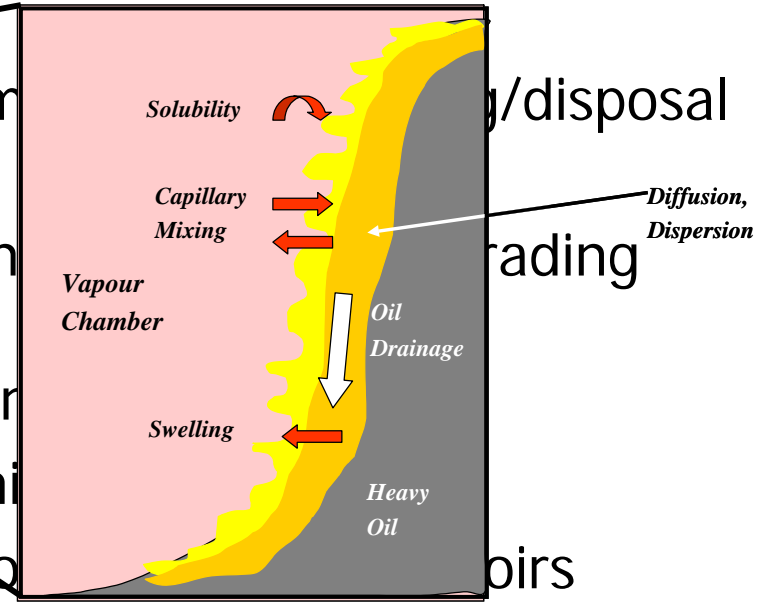
Technology Issues

- Requires good vertical permeability
- Sub-optimal steam-oil ratios
- Natural gas for steam requirements
- Water
- Energy intensity – GHG emissions

Continuing Innovation-VAPEX Process



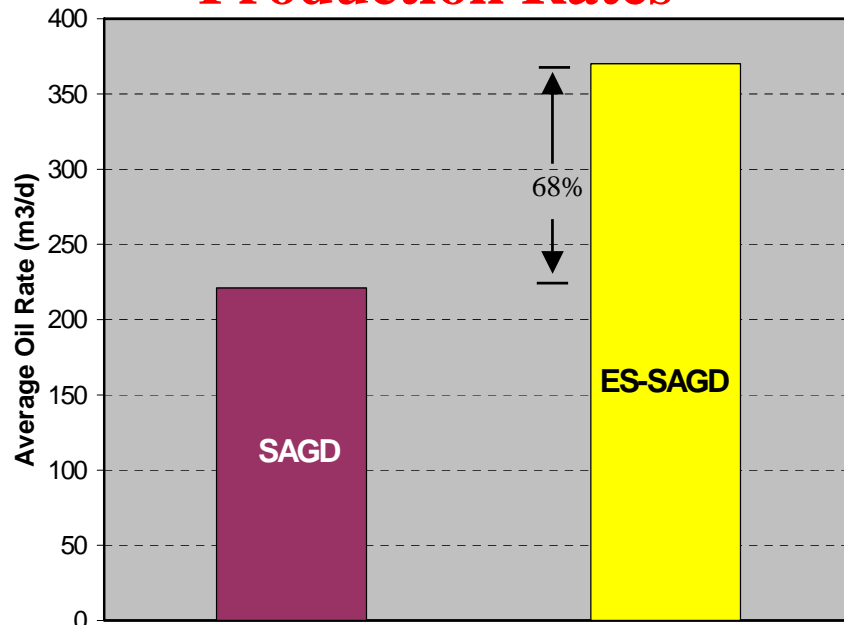
- Low energy consumption
- Reduce greenhouse gas emissions
- Minimise environmental impact/disposal
- Potential for enhanced oil recovery
- Advanced technologies for monitoring and control



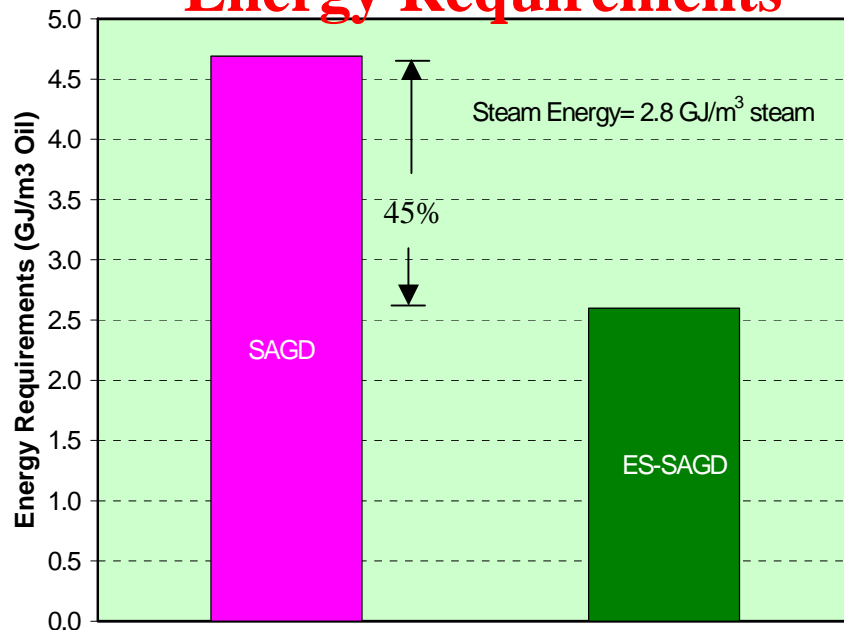
Continuing Innovation-VAPEX Process

- **Non-thermal:** Uses hydrocarbon solvents instead of steam
- Vaporized solvent injected into reservoir
- Reduces water use, energy and CO₂ emissions
- Solvent is recycled and recovered at the surface
- Potential to recover up to 90% of solvent
- Produced bitumen has higher quality
- Potential to reduce costs significantly
- **Challenges: Solvent recovery**
- **Field trials by DOVAP Industry Consortium since 2002**
 - Devon
 - Chevron
 - Imperial
 - Gibson
 - PetroCanada
 - Total
 - Suncor
 - CNRL
 - Nexen
 - JACOS
- **At least 5 years from commercial application**

Production Rates



Energy Requirements

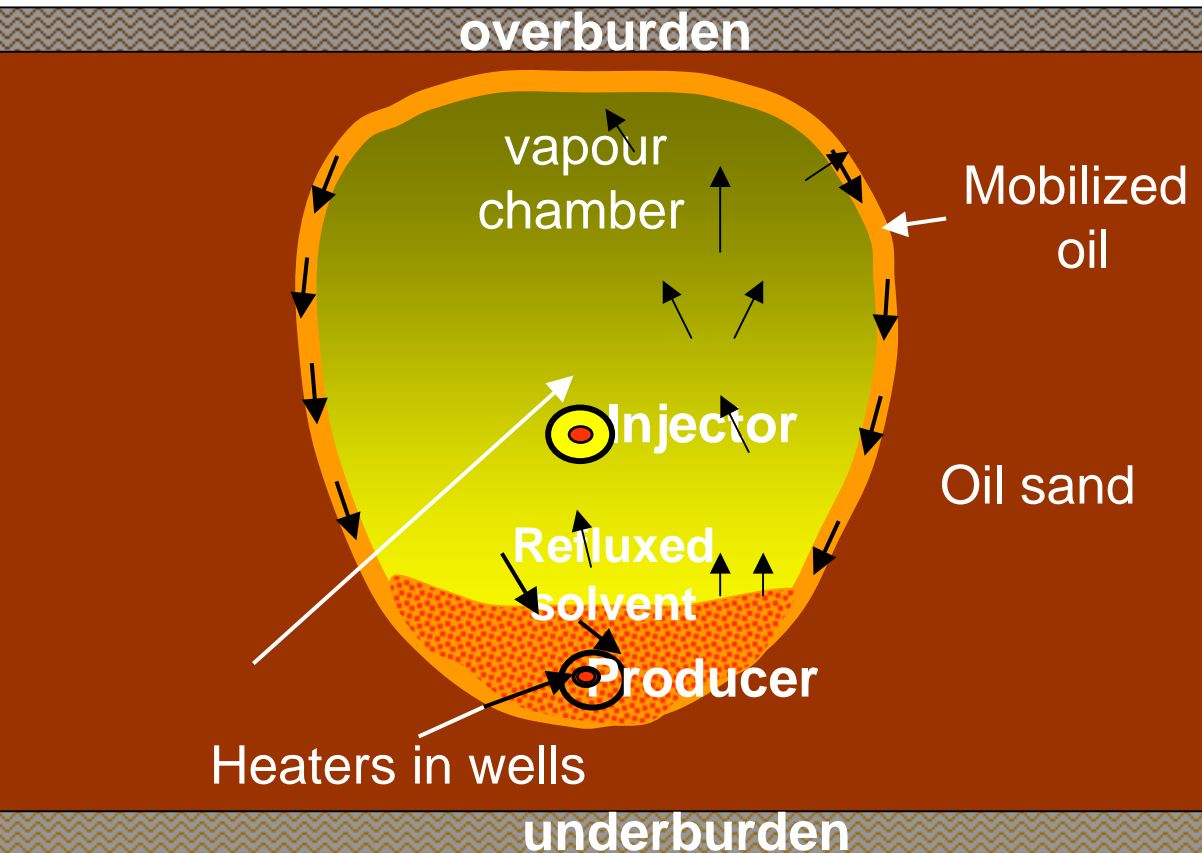


Continuing Innovation Hybrid Thermal-Solvent Process ES-SAGD Process

- Patented steam-solvent hybrid process
- Ongoing research at the Alberta Research Council
- Oil rates \uparrow 68%
- Energy & water use \downarrow 45%
- Reduced GHG emissions
- Field tests being conducted by Suncor, CNRL, EnCana, ConocoPhillips, PetroCanada

New Thermal Solvent Reflux Process Concept

(being developed at the Alberta Research Council)



- Heaters in injector and producer wells vaporize solvent in reservoir
- Solvent reflux mobilizes oil
- No external recycling & recovery of solvent
- Faster start-up
- Lower costs
- Industry sponsored R&D

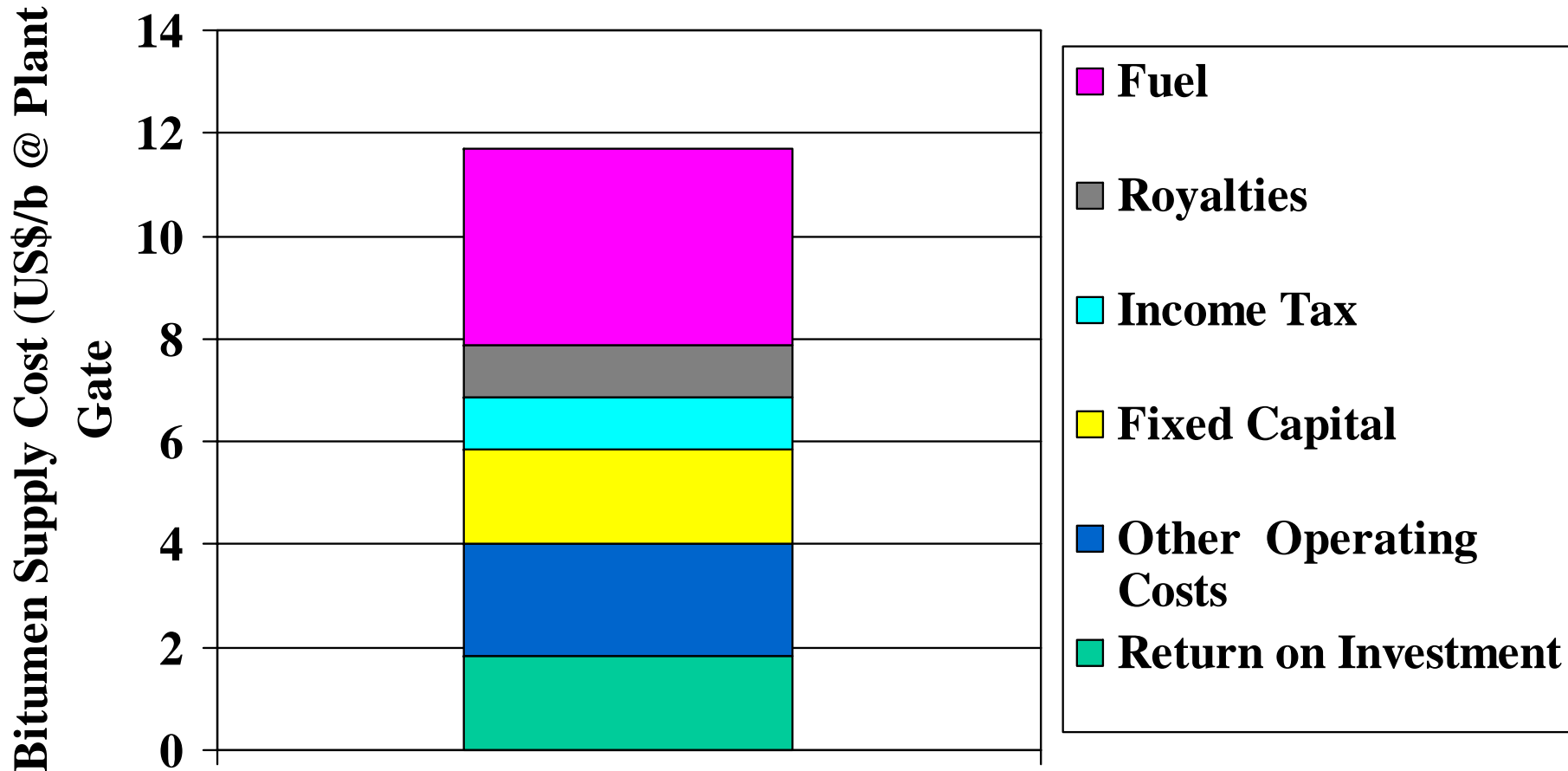
Current Production Costs

Production Method	Crude Type	Cost per barrel (\$ CDN, 2003)	
		Operating	Supply
Mining/Upgrading	Synthetic	12 to 18	22 to 28
Mining/Extraction	Bitumen	6 to 10	12 to 16
SAGD	Bitumen	8 to 14	11 to 17
CSS	Bitumen	8 to 14	13 to 19
CHOPS	Bitumen	6 to 9	12 to 16
Cold	Bitumen	4 to 7	10 to 14

Source: NEB

Bitumen Supply Cost

Typical Athabasca SAGD Project



Source: CERI

Bitumen Supply Cost Sensitivities

Typical Athabasca SAGD Project

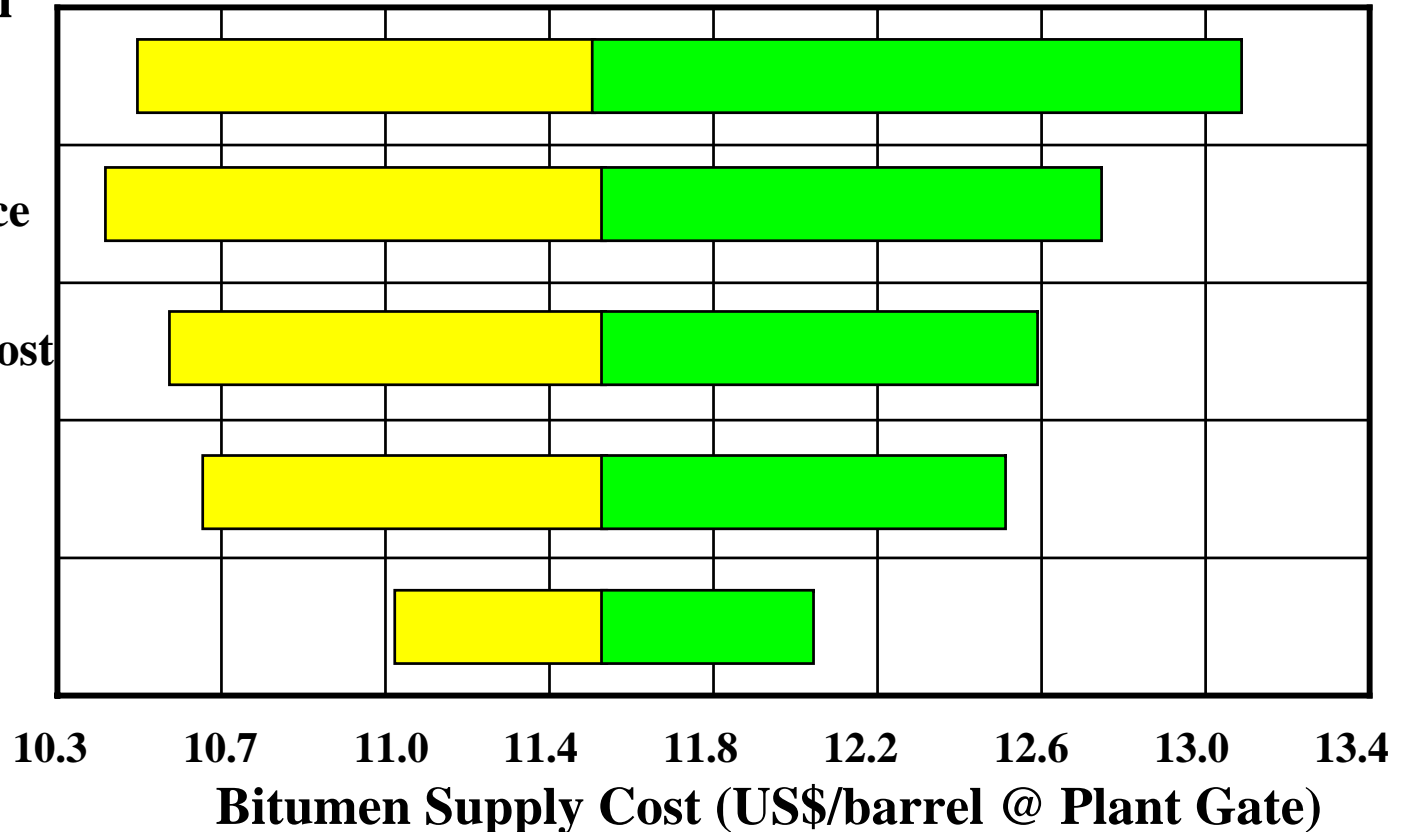
**25% Change in
Steam-Oil Ratio**

Natural Gas Price

Initial Capital Cost

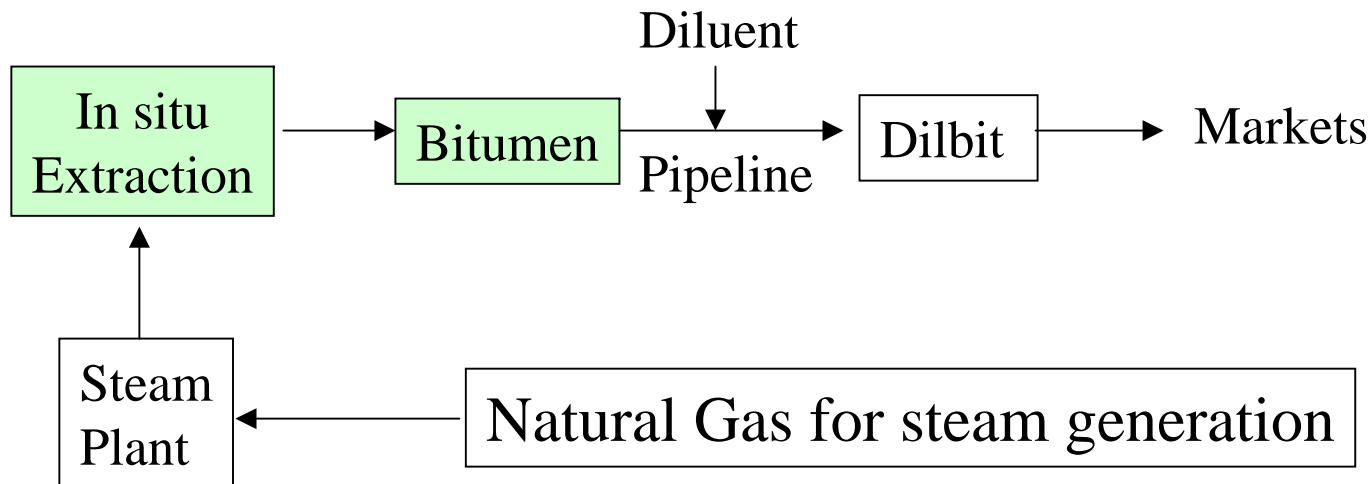
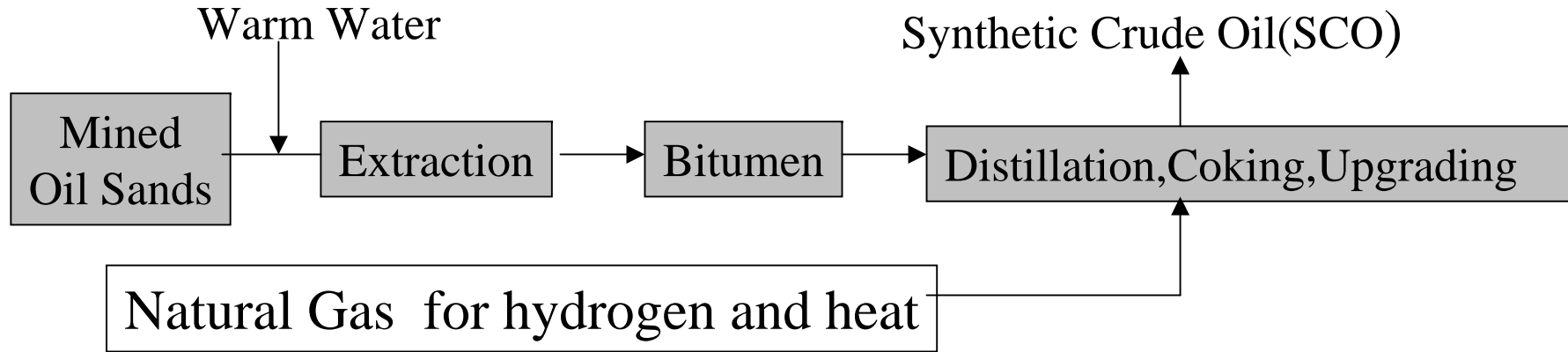
Discount rate

Operating Cost

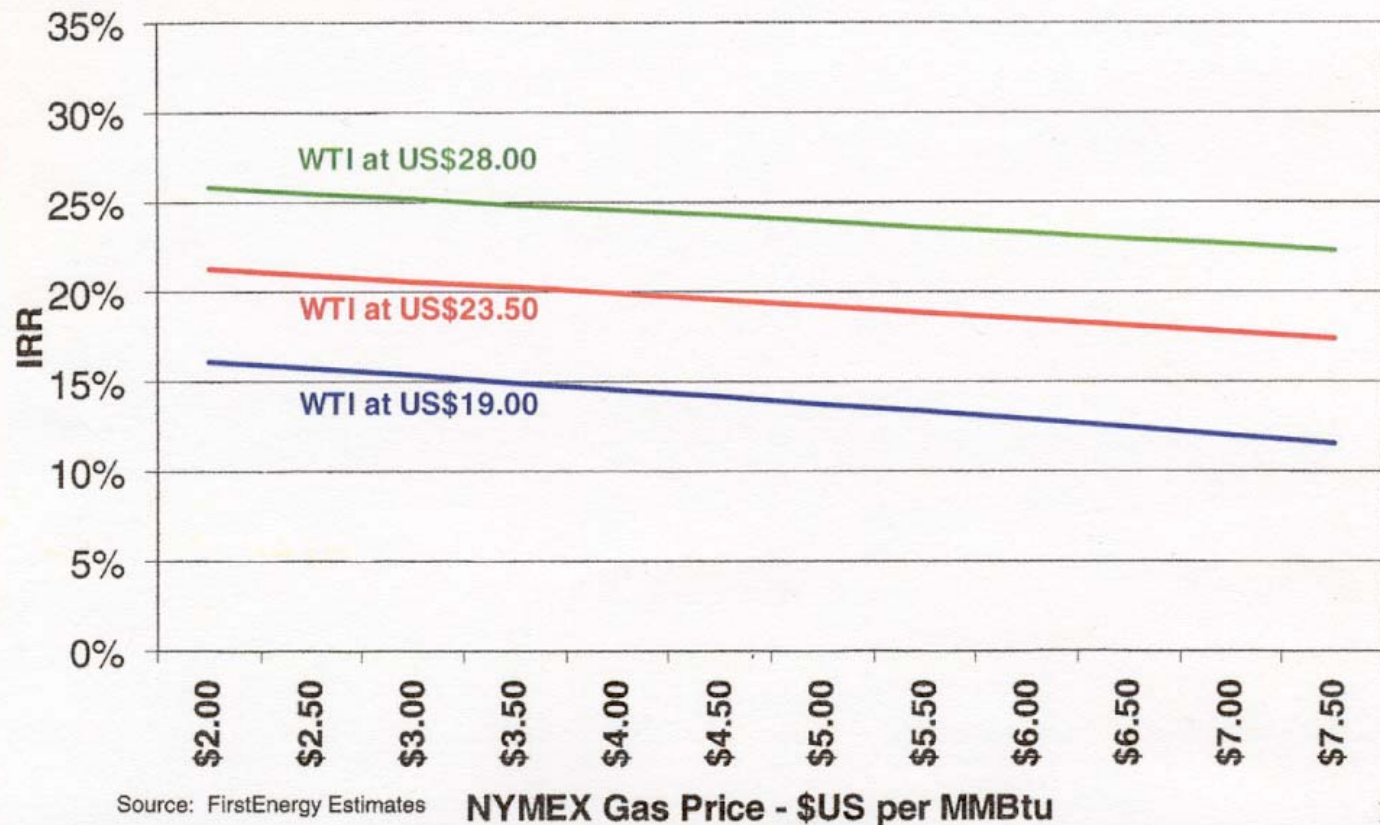


Source: CERI

Both Mining and In Situ Extraction Processes use large amounts of Natural Gas

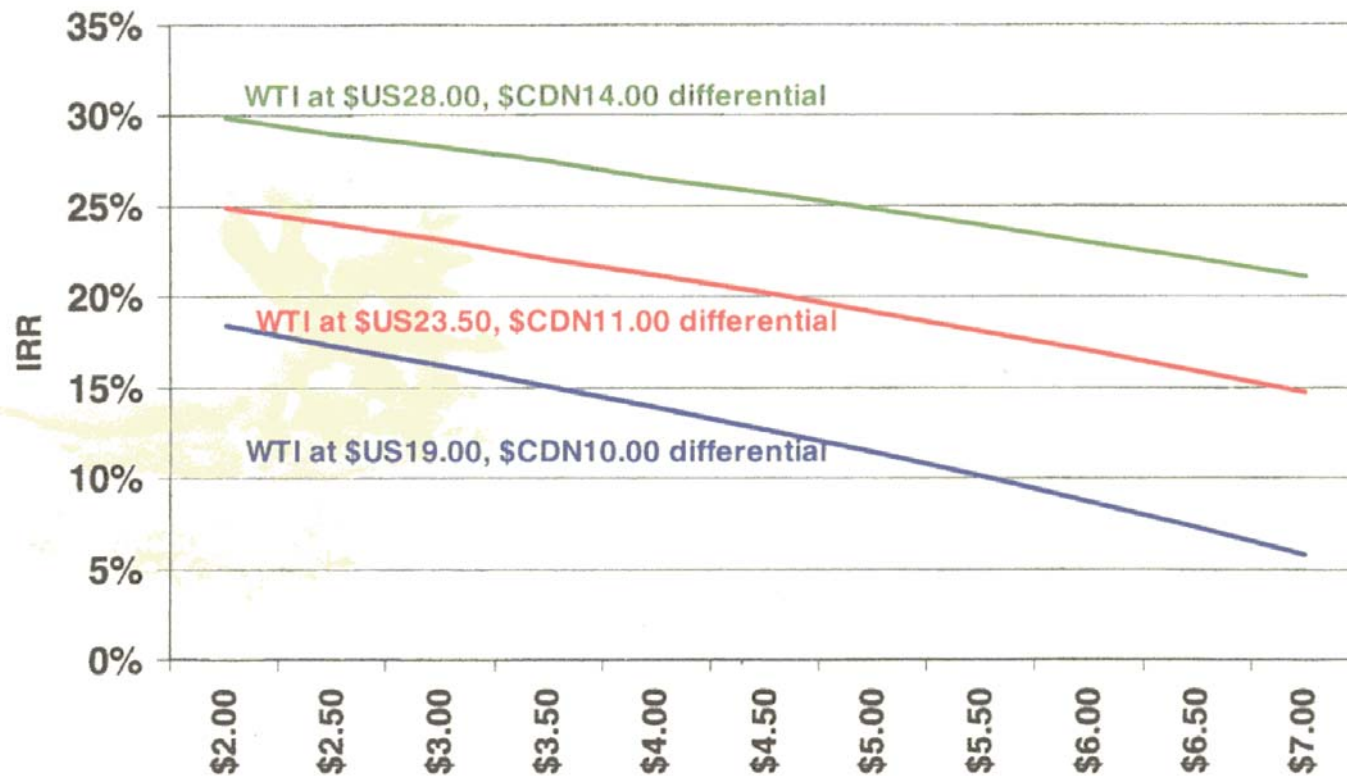


Increasing Natural Gas Prices reduce the Profitability of Mined Oil Sands Plants



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Increasing Natural Gas Prices decrease the profitability of SAGD Projects even more

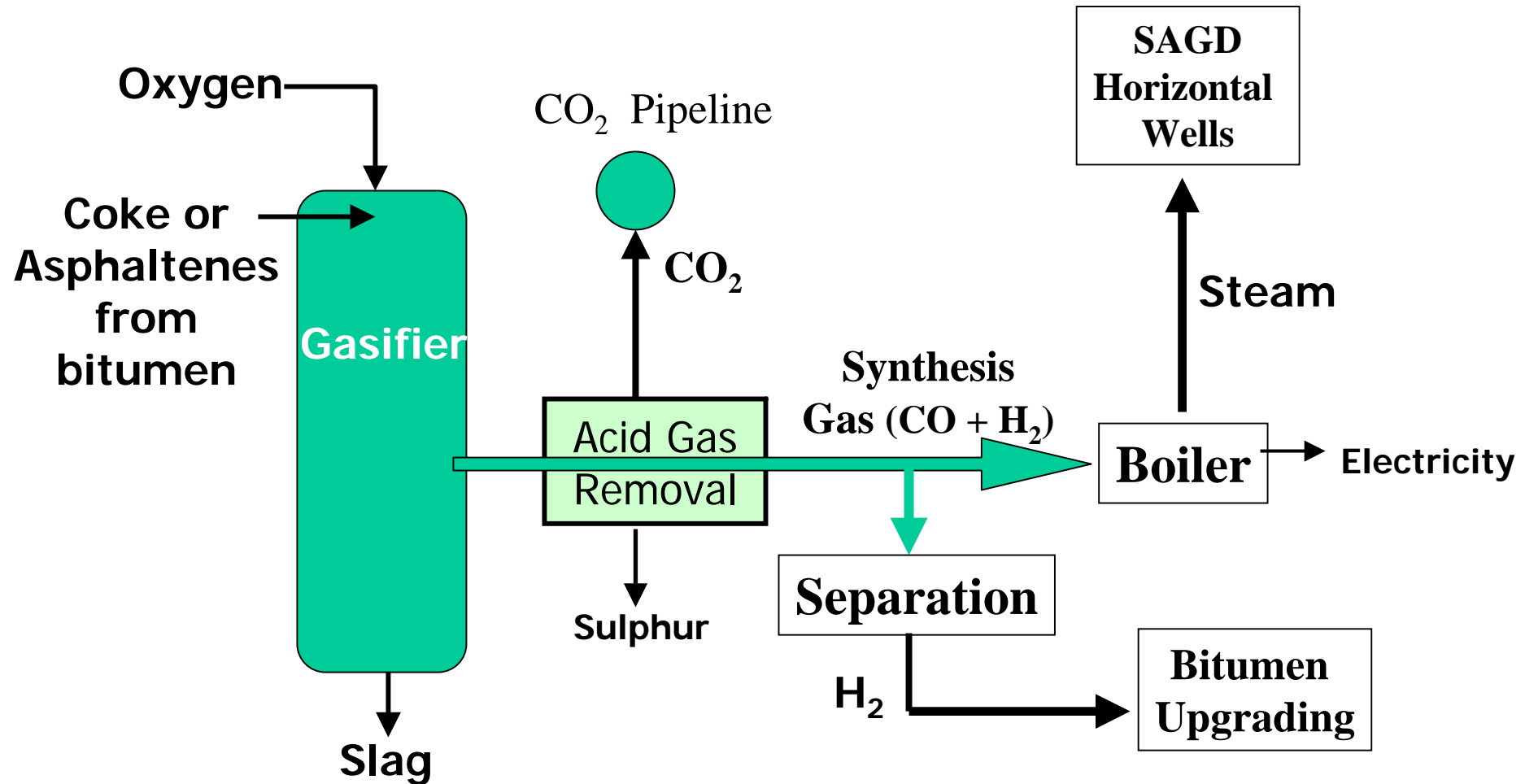


Source: FirstEnergy Estimates

NYMEX Gas Price - \$US per MMBtu

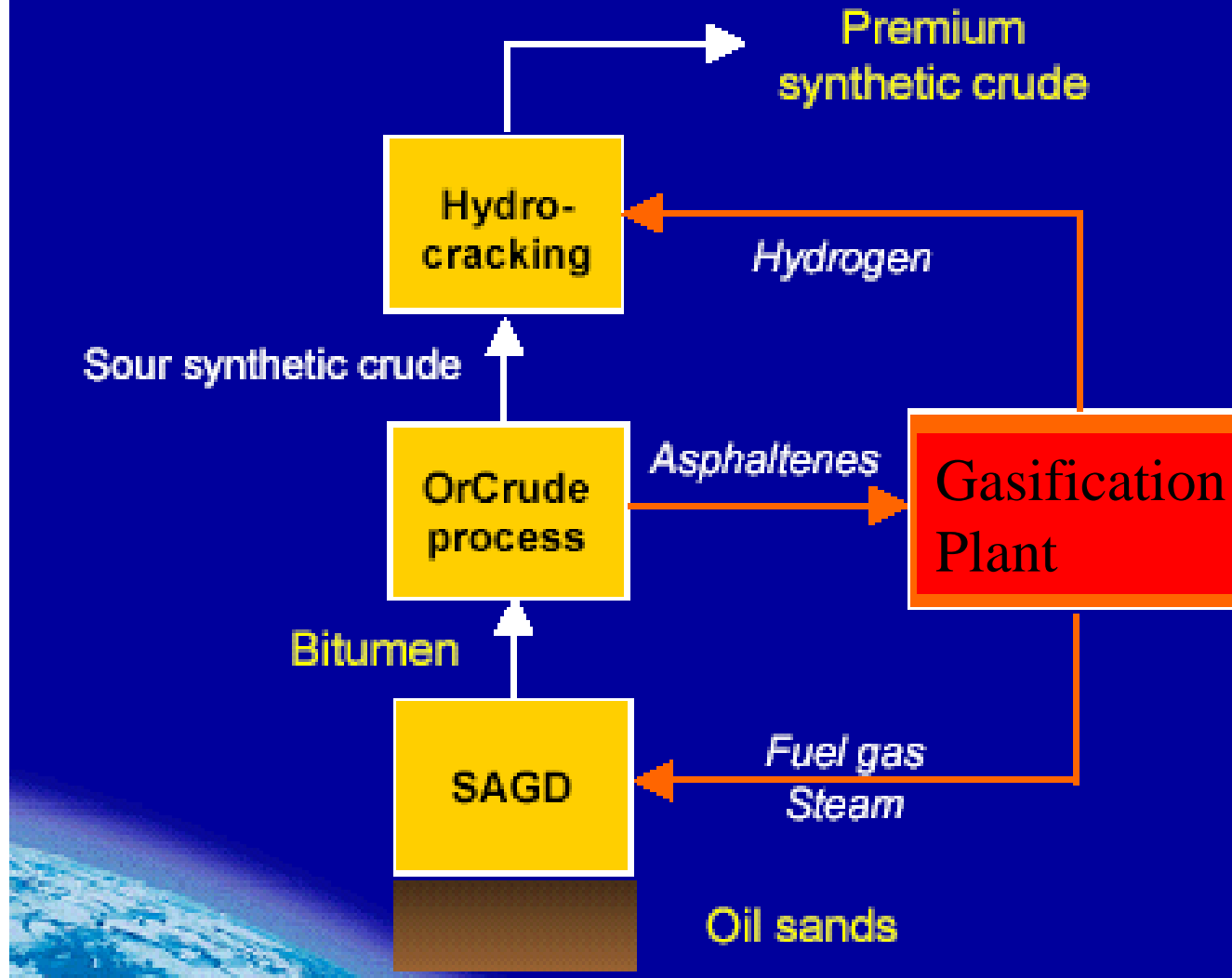
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Gasification of Coke or Asphaltenes Replaces Natural Gas in Mining/Upgrading and in SAGD Processes and Reduces CO₂ emissions

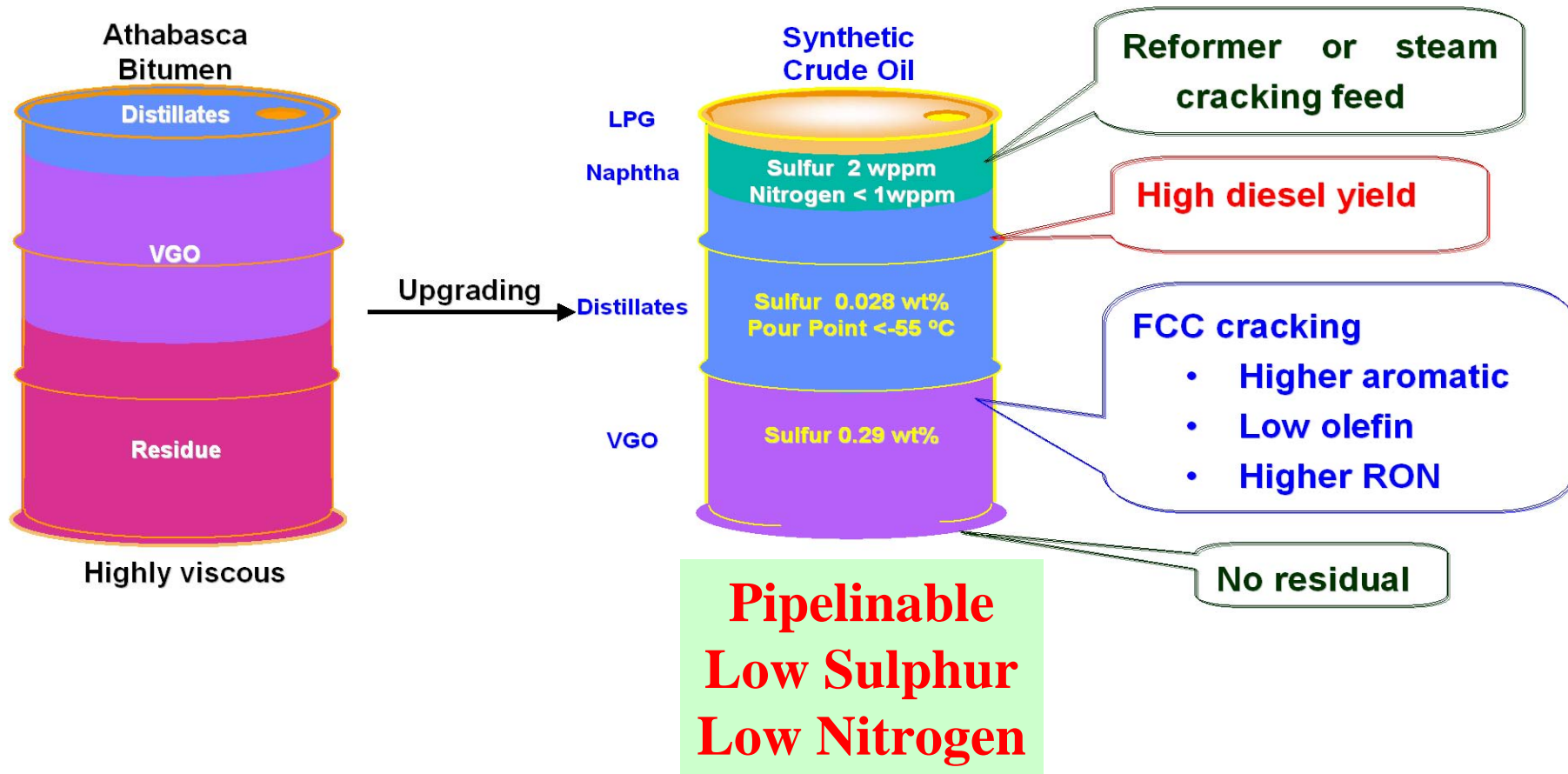


Gasification Replaces Natural Gas for hydrogen and heat & produces a higher value synthetic crude

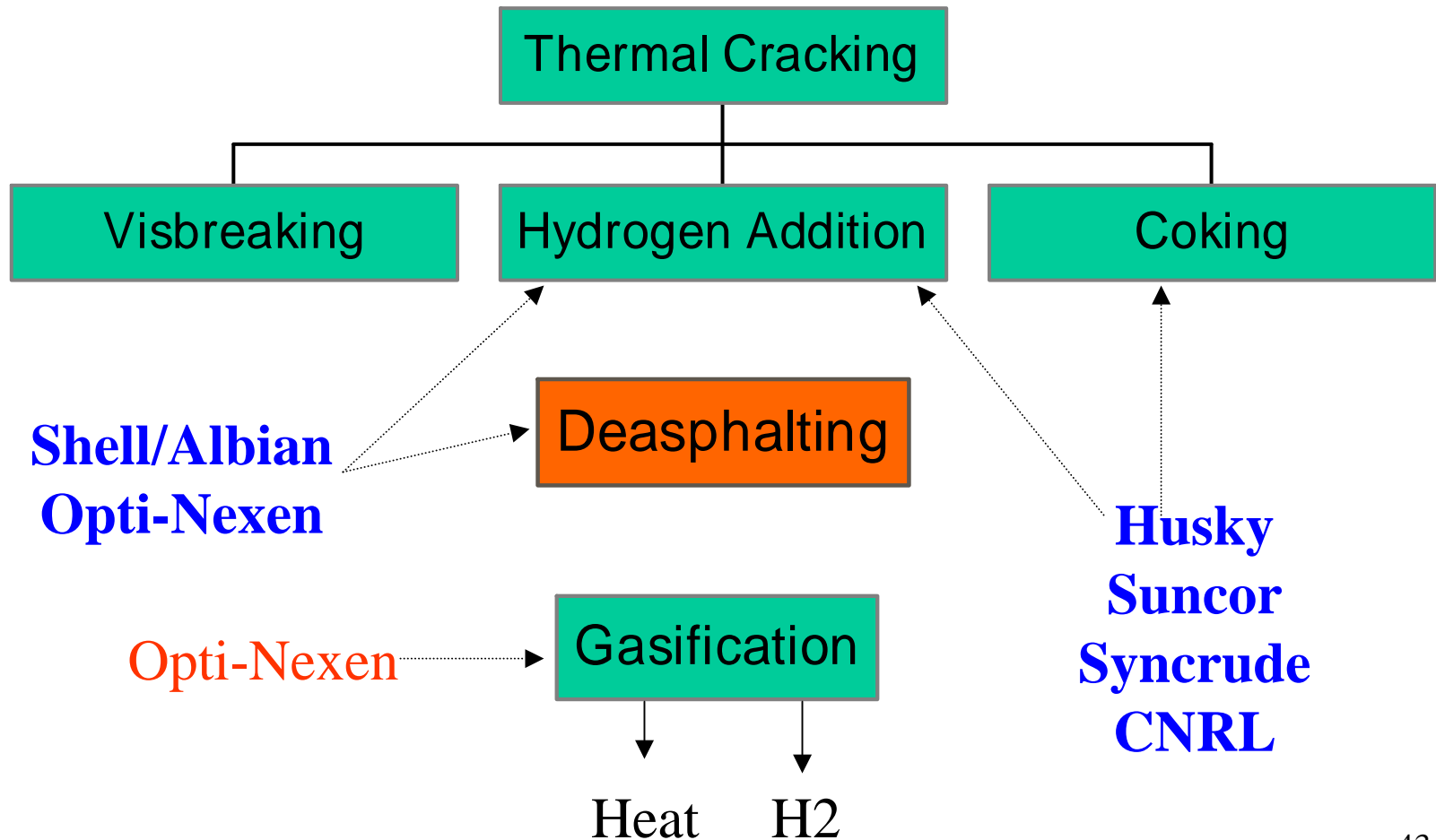
OPTI – Nexen Long Lake Process



Desirable features of Alberta SCO



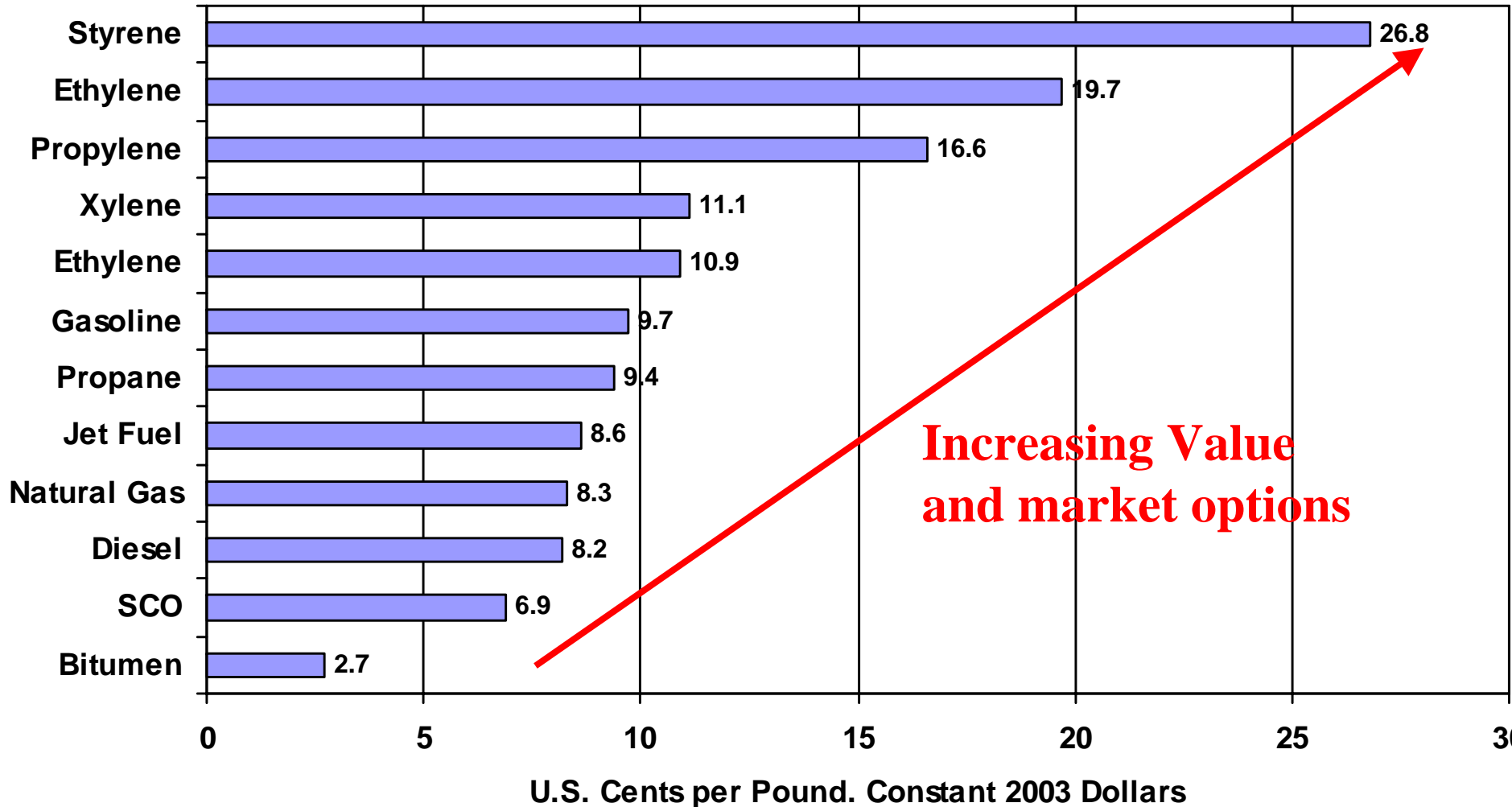
Upgrading Technology - 1940- Today



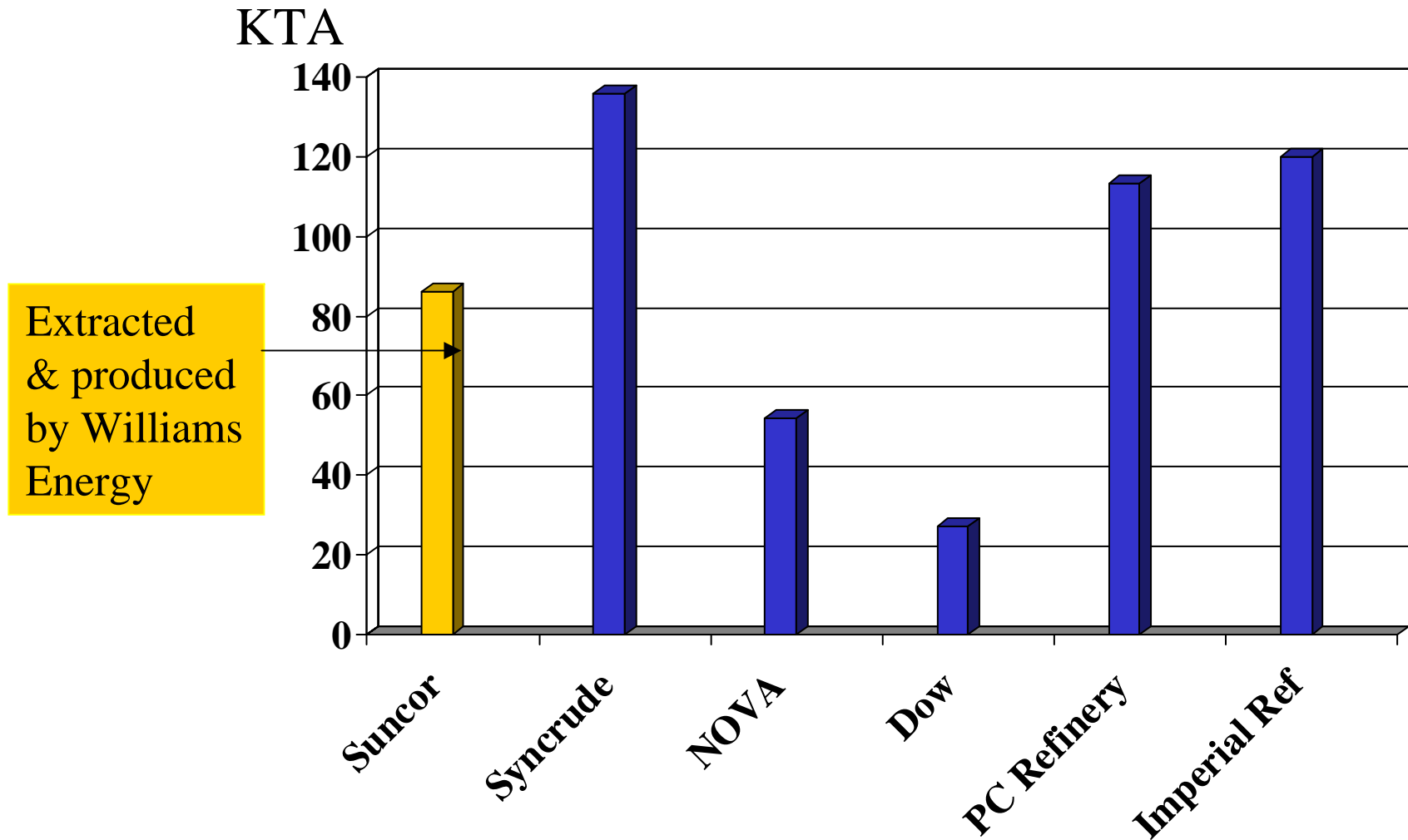
Innovation in Upgrading Technologies

- **Solvent deasphalting**
 - **Used by Shell and Opti**
- **Supercritical Solvent Deasphalting to improve product quality**
- **Replace natural gas as a source of hydrogen and steam by gasifying coke or asphaltenes**
- **Extract valuable by-products: petrochemicals (and metals)**
- **Integrate Upgrading-Refining-Petrochemicals**
- **Membrane separation and Catalysts**

Refined Products and Petrochemicals Increase Value and Market Options for Rapidly Growing Oil Sands Production



Propylene is a component of existing process streams



Propylene Potential

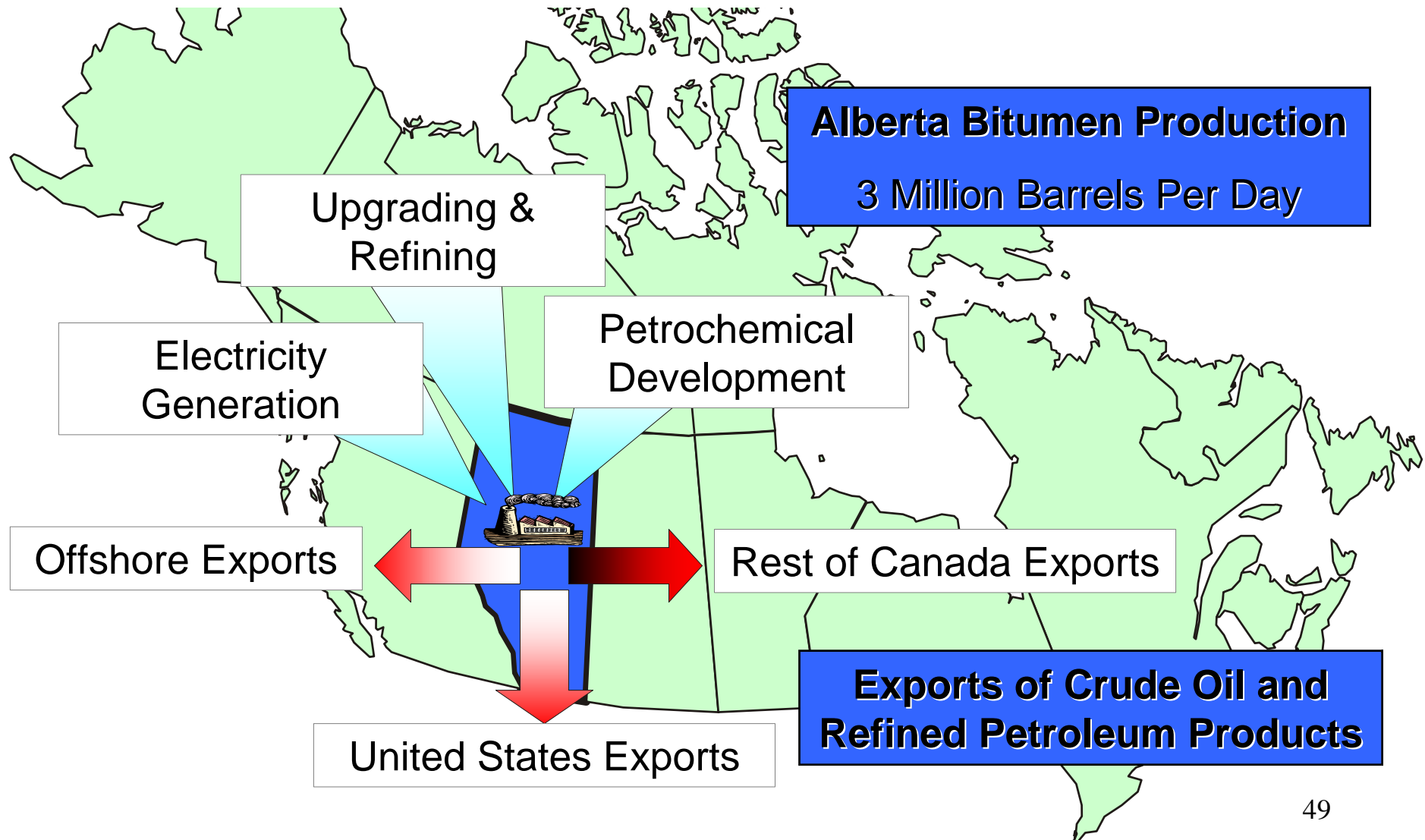
Kilotonnes/year

- Refineries 320
- Existing Upgraders 230
- Petrochemical Plants 110
- Total **660**
- Other sources
 - Existing upgrader expansions
 - BA Energy Upgrader
 - Opti

Summary

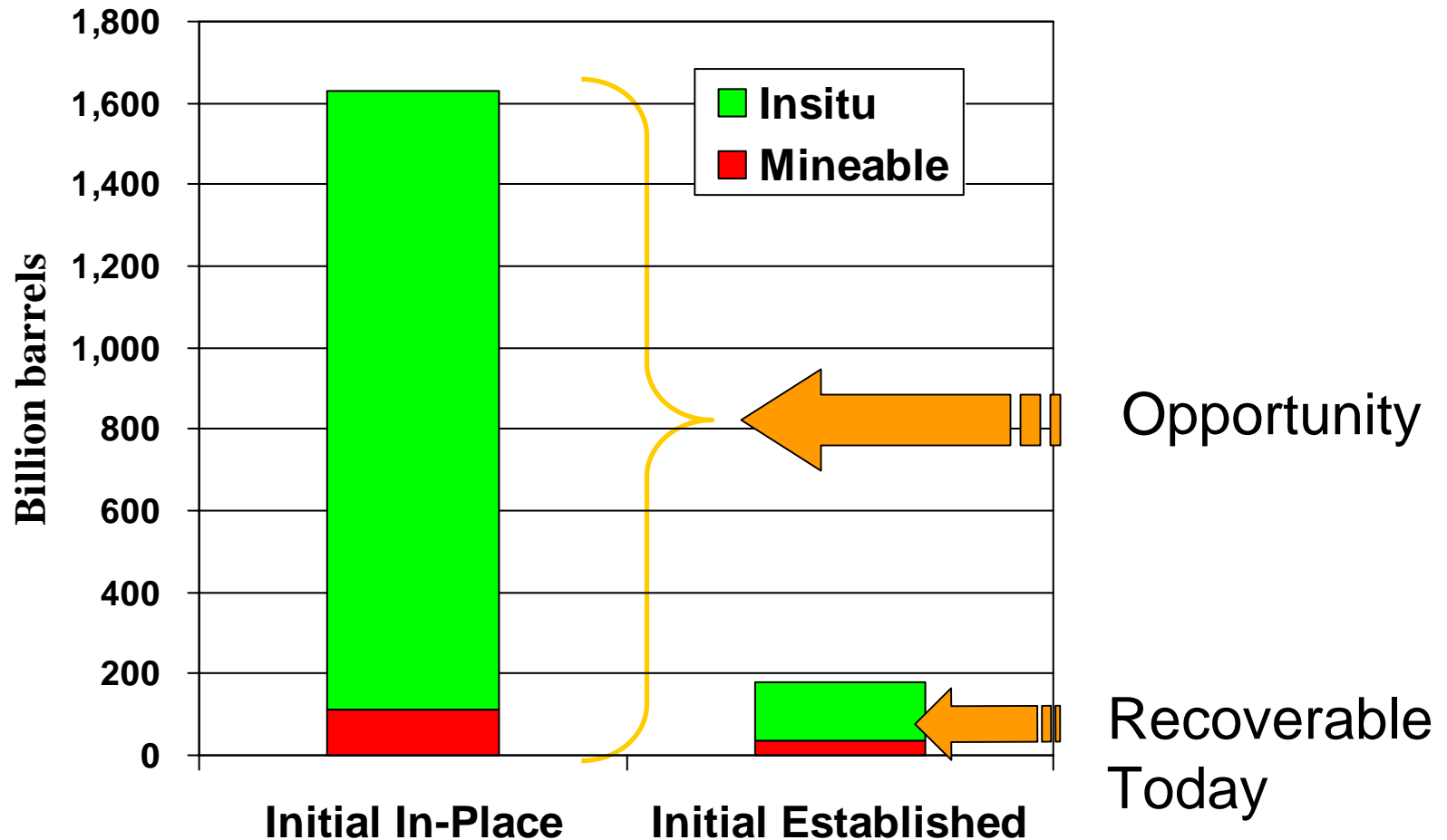
Alberta's Oil Sands in 2020

World Scale Hub for Energy and Refined Products



Oil Sands Reserves

Capturing the Opportunity



Alberta Oil Sands Advantage



- **Abundant resource and world-class industry**
- **Regulatory stability and certainty**
- **Competitive fiscal regime**
- **Track record of innovation**
- **Open and competitive markets**

Oil sands pictures courtesy of Syncrude Canada.

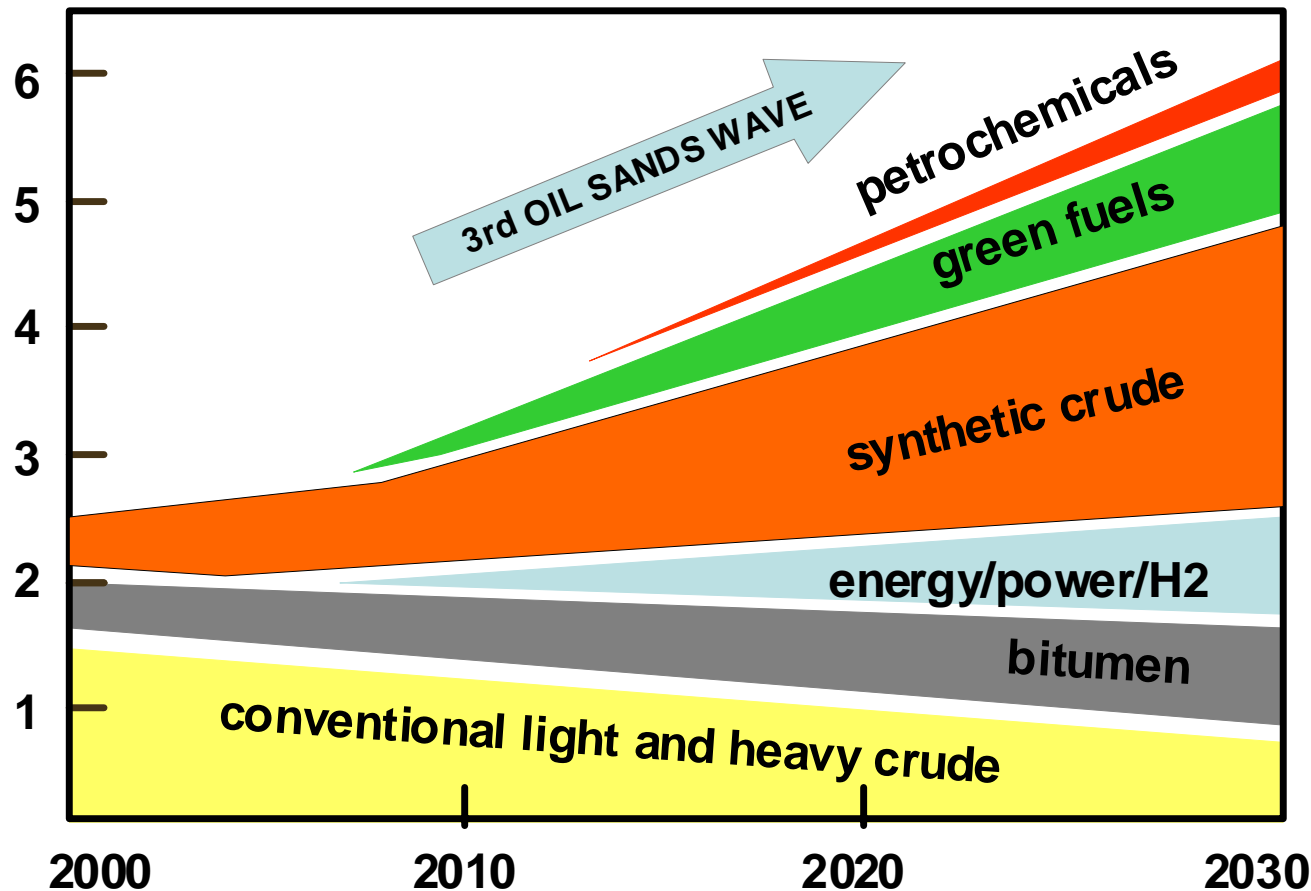


Alberta- A Good Place to do Business



Vision for the Future

million barrels per day



Oil sands: a sustainable competitive source of synthetic crude oil, refined products, petrochemicals and clean energy