

# Promotion of Mutual Investments between Oil Producing & Consuming Countries

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## Introduction

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- o Reserves not in consuming countries
- o Significant investment and capabilities requirements
- o Value adding opportunity

## Common Ground for Win-win Collaboration

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- **Consumers**
  - Security of Supply
  - Fair and stable price
- **Producers**
  - Fair value of resources
  - Responsible exploitation of resources
  - Transfer of technology/upgrading of skills

## Petronas Business Strategy

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- o Growth
- o Maximising returns to stakeholders
- o Long term view
- o Alliance with credible partners
- o Value adding integration

## Risks Mitigation

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- o Credible partners
- o Equitable sharing of risks
- o G to G relationship
- o Portfolio Management

# Thank you