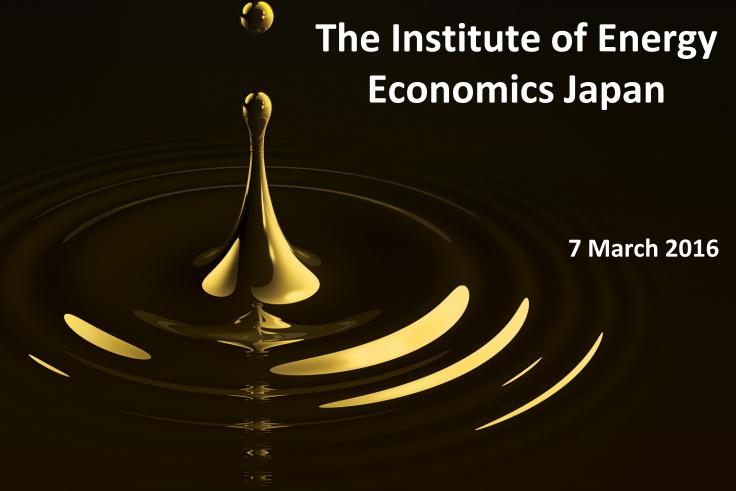


Medium-Term Market Report 2016



Market Analysis and Forecasts to 2021

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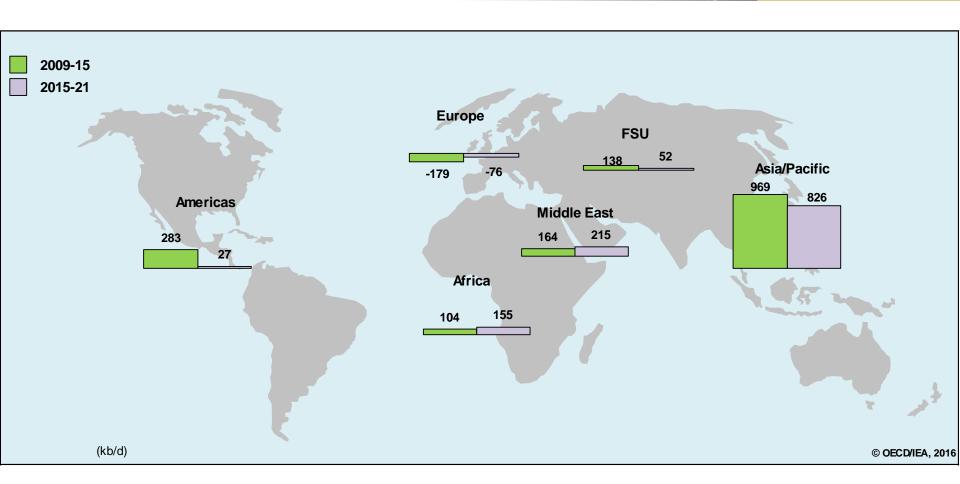
The force of lower oil prices

- Demand growth solid at 1.2 mb/d through 2021
- Production growth slashed as investment cuts bite
- Crude trade shifts more and more eastwards
- Huge uncertainties
 - OPEC production policy
 - Non-OPEC
 - World economy
 - Efficiency gains

World oil demand growth slows

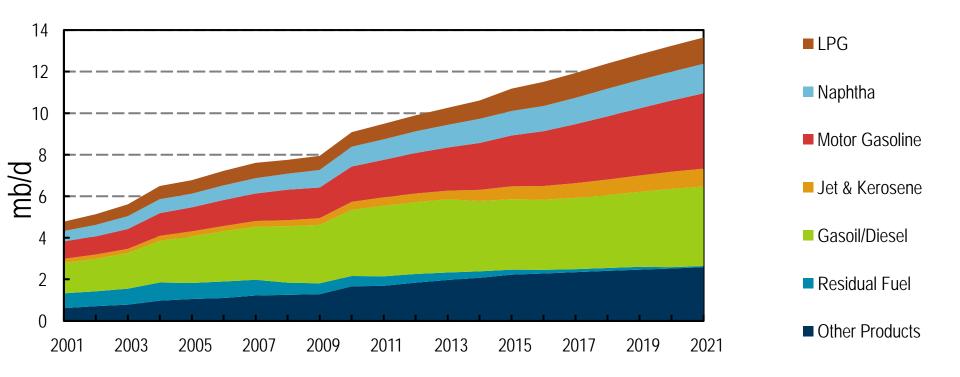


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Cools from 1.7%/yr in 2009-15 to 1.2%/yr in 2016-2021

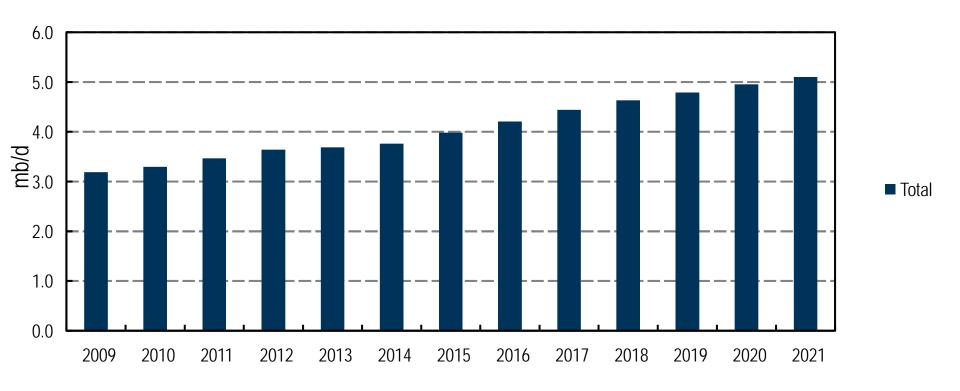




Economy slows and shifts from industry to services

Indian oil use races ahead



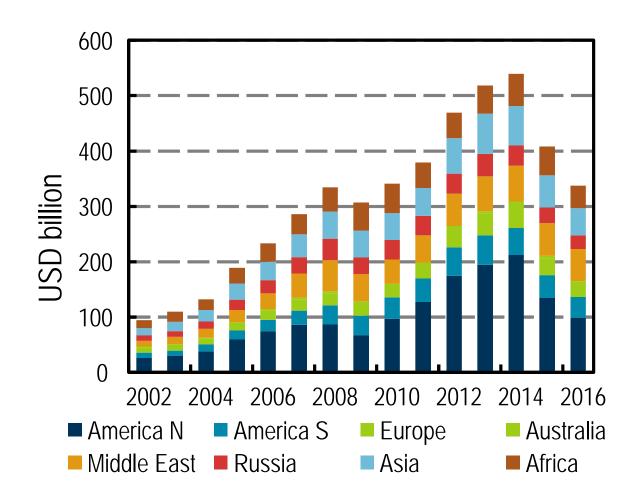


Motorists take to the roads

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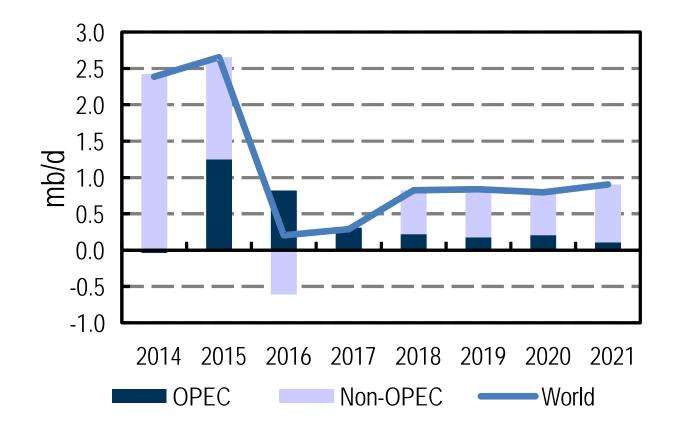
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Upstream oil capex cut for 2nd year



Drop of 17% in 2016 follows 24% reduction in 2015





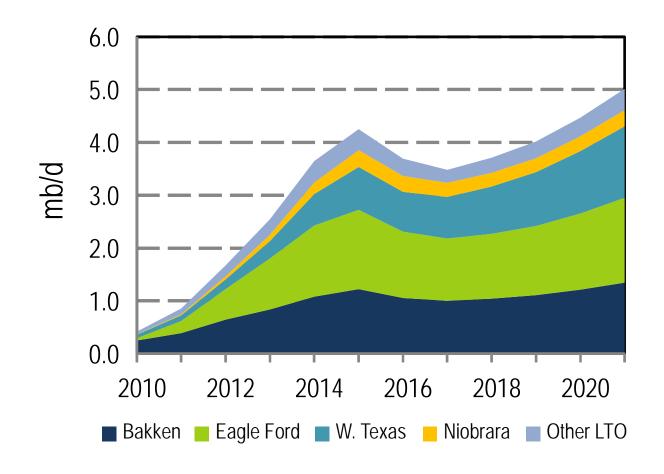
*2014 -15 shows actual output growth. 2016 assumes Iran ramp up. OPEC capacity increases thereafter.

2015-21 growth slows to 4.1 mb/d vs 11 mb/d in 2009-15

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US LTO takes biggest hit for now



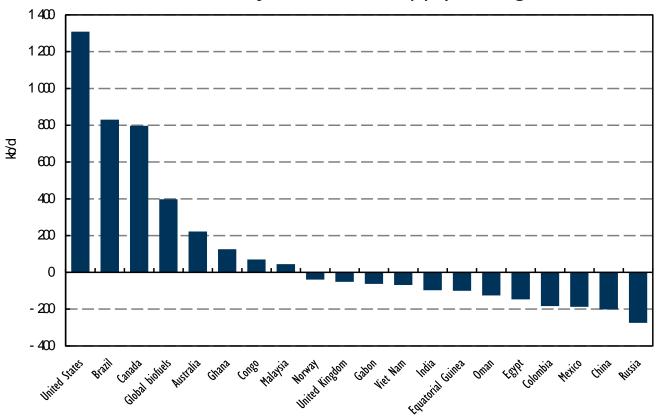
Output to drop by 800 kb/d over 2016-17

US still the world's growth engine



Medium-Term Market Report 2016



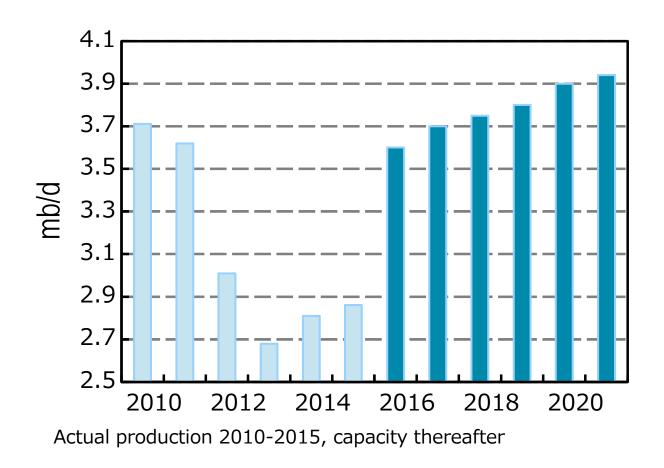


Gains in Brazil, Canada; drops in Russia, China

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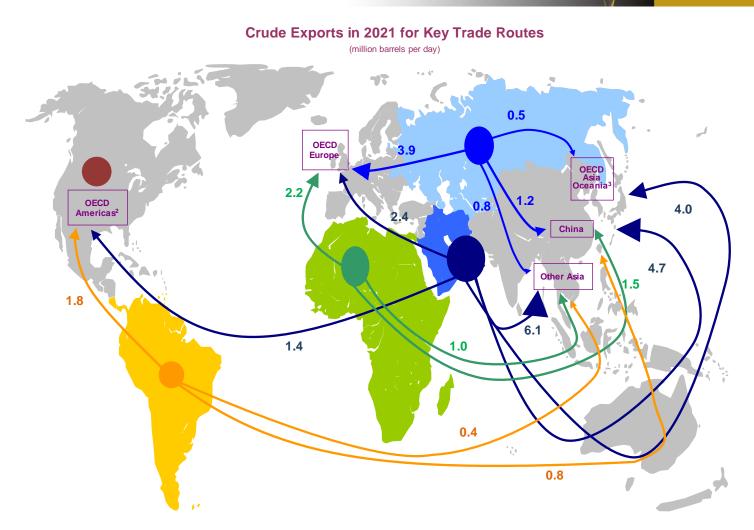
Post-sanctions Iran leads OPEC gains



Output to rise 1 mb/d to 3.9 mb/d by 2021

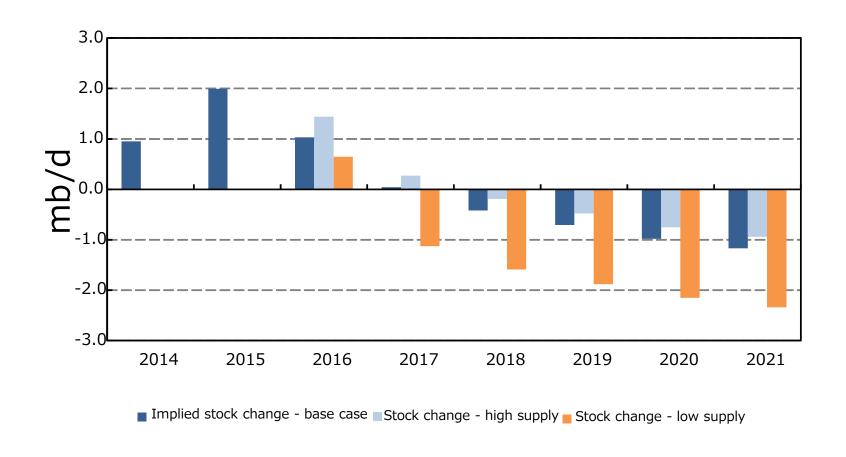
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Middle East dominates oil exports



Producers target non-OECD Asia





Tightening market drives price recovery



- Global oil supply growth is plunging, as low prices take their toll
 - Iran leads OPEC gains over the forecast period
 - > Despite a near-term dip, US production rises to an all-time high
- While global oil demand growth is slowing, oil use crosses the symbolic 100 mb/d mark towards the end of the decade
- The availability of resources that can be easily and quickly tapped set to limit the scope of price rallies – at least in the near-term
- The historic investment cuts now being seen raise the odds of oilsecurity surprises in the not-too-distant-future